



August 14th, 2014





## Forward – Looking Statements



Certain statements in this presentation are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors, including those discussed under "Risk Factors" in the Company's documents filed with the Securities and Exchange Commission (including the Company's annual reports on Form 10-K and quarterly reports on Form 10-Q), may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



## Perrigo Consolidated – 4Q FY14 **GAAP Financials**



(\$ in millions, except per share amounts)	4Q FY14	4Q FY13	% Change Y/Y
Net Sales	\$1,144	\$967	18 %
Cost of Sales	729	611	19 %
Gross Profit	\$416	\$356	17 %
Distribution	14	12	13 %
R&D <sup>(1)</sup>	38	40	(5 %)
SG&A <sup>(2)</sup>	166	124	34 %
Operating Income	\$197	\$180	10 %
Net Income	\$132	\$119	11 %
Diluted Income Per Share	\$0.98	\$1.25	(22 %)

Gross Margin*		
4Q FY14	4Q FY13	Change
36.3%	36.8%	(50) bps
0	perating Marg	jin*
4Q FY14	4Q FY13	Change
17.3%	18.6%	(130) bps

<sup>\*</sup>Margin changes as a % to sales may not calculate due to rounding

<sup>(1) )</sup> Includes write-off of in-process R&D of \$0 million in FY14 and \$9 million in FY13



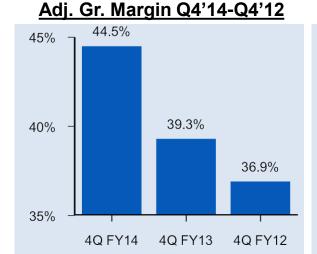


## Perrigo Consolidated – 4Q FY14 As Adjusted\*



(\$ in millions, except per share amounts)	4Q FY14	4Q FY13	% Change Y/Y	Change as a % to sales**
Net Sales	\$1,144	\$967	18%	
Adjusted Cost of Sales*	635	587	8%	
Gross Profit	\$509	\$380	34%	520 bps
Distribution	14	12	13%	
R&D	38	31	23%	
Adjusted SG&A*	132	112	18%	
Adjusted Operating Income*	\$325	\$225	44%	510 bps
Adjusted Net Income*	\$234	\$148	58%	510 bps
Adjusted Diluted EPS*	\$1.74	\$1.57	11%	

Adjusted Gross Margin**		
4Q FY14	4Q FY13	Change
44.5%	39.3%	520 bps
Adjusted Operating Margin**		
Aujusii	ca operating	wai giii
4Q FY14	4Q FY13	Change



Adj. Op. Margin Q4'14-Q4'12

30%
25%
23.3%
21.9%
4Q FY14 4Q FY13 4Q FY12

Perrigo

Ouality Affordable Healthcare Products'

<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

## Perrigo Consolidated – FY 2014 As Adjusted\*



(\$ in millions, except per share amounts)	FY 2014	FY 2013	% Change Y/Y	Change as a % to sales**
Net Sales	\$4,061	\$3,540	15 %	
Adjusted Cost of Sales*	2,358	2,179	8 %	
<b>Gross Profit</b>	\$1,703	\$1,361	25 %	340 bps
Distribution	55	48	16 %	
R&D	153	115	32 %	
Adjusted SG&A*	466	393	18 %	
Adjusted Operating Income*	\$1,029	\$805	28 %	250 bps
Adjusted Net Income*	\$740	\$530	40 %	
Adjusted Diluted EPS*	\$6.39	\$5.61	14 %	

Adju	sted Gross M	argin*
FY 2014	FY 2013	Change
41.9%	38.5%	340 bps
Adjusted Operating Margin*		
Adjust	ed Operating	Margin*
Adjust FY 2014	ed Operating FY 2013	Margin* Change



## Perrigo Consolidated – 4Q FY14 As Adjusted\*

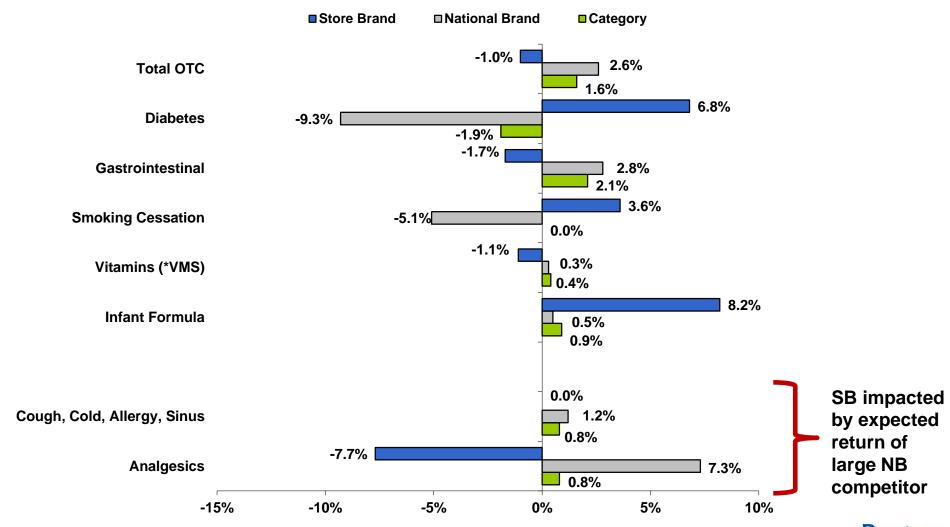


Net Sales Adjusted Operating Income	4Q FY14	4Q FY13	% Change Y/Y**
Consolidated Perrigo	\$1,144	\$967	18%
Adjusted Operating Income	325	225	44%
Consumer Healthcare	607	563	8%
Adjusted Operating Income	113	113	1%
Nutritionals	145	150	(3)%
Adjusted Operating Income	20	25	(18)%
Rx Pharmaceuticals	253	195	30%
Adjusted Operating Income	122	83	47%
API	33	41	(21)%
Adjusted Operating Income	10	11	(10)%
Specialty Sciences	86	N/A	N/A
Adjusted Operating Income	79	N/A	N/A



### 52 – Weeks IRI Data







# Consumer Healthcare Segment – As Adjusted\*



(\$ in millions)	4Q FY14	4Q FY13	% Change Y/Y	Change as a % to sales**
Net Sales	\$607	\$563	8 %	
Adjusted Cost of Sales*	401	360	11 %	
Adjusted Gross Profit*	\$206	\$202	2 %	(210) bps
Adjusted Operating Expenses*	92	90	3 %	
Adjusted Operating Income*	\$113	\$113	1 %	(130) bps

#### **Positive Impacts**

#### **Negative Offsets**

Adjusted Gross Margin**				
4Q FY14	4Q FY13	Change		
33.9%	36.0%	(210) bps		
		Adjusted Operating Margin**		
Adjust	ted Operating	Margin**		
Adjust	ted Operating 4Q FY13	Margin** Change		

+ Lower DSG&A as a percent to sales

Product mix
 Under-absorption of fixed production costs

- Animal health

 Investments in plant capacity and R&D

Perrigo 

Gustin Affordable Meabhraga Brodustri

<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# Nutritionals Segment – As Adjusted\*



(\$ in millions)	4Q FY14	4Q FY13	% Change Y/Y	Change as a % to sales**
Net Sales	\$145	\$150	(3 %)	
Adjusted Cost of Sales*	105	107	(1 %)	
Adjusted Gross Profit*	\$40	\$43	(8 %)	(140) bps
Adjusted Operating Expenses*	20	19	5 %	
Adjusted Operating Income*	\$20	\$25	(18 %)	(250) bps

#### **Positive Impacts**

#### Negative Offsets

- Timing of scheduled maintenance at plants

Adjusted Gross Margin**		
4Q FY14	4Q FY13	Change
27.5%	28.9%	(140) bps
Adjusted Operating Margin**		
Adjust	ted Operating	Margin**
Adjust	ted Operating 4Q FY13	Margin** Change

+	Timing of R&D investments

- Increased promotional spend on *insync*® probiotic

Perrigo®

<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# Rx Pharmaceuticals Segment – As Adjusted\*



(\$ in millions)	4Q FY14	4Q FY13	% Change Y/Y	Change as a % to sales**
Net Sales	\$253	\$195	30 %	
Adjusted Cost of Sales*	100	86	17 %	
Adjusted Gross Profit*	\$153	\$109	40 %	440 bps
Adjusted Operating Expenses*	31	26	19 %	
Adjusted Operating Income*	\$122	\$83	47 %	560 bps

#### **Positive Impacts**

#### **Negative Offsets**

Adjusted Gross Margin**								
4Q FY14 4Q FY13 Change								
60.4%	440 bps							
Adjus	ted Operating	Margin**						
Adjust	ted Operating 4Q FY13	Margin** Change						

+	Pro	auct n	nıx
		_	_

+ Higher volumes

+ Gross margin flow-through

 Higher dollar investments in R&D and specialty sales force



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# API Segment – As Adjusted\*



(\$ in millions)	4Q FY14	4Q FY13	% Change Y/Y	Change as a % to sales**
Net Sales	\$33	\$41	(21 %)	
Adjusted Cost of Sales*	15	22	(30 %)	
Adjusted Gross Profit*	\$17	\$19	(10 %)	650 bps
Adjusted Operating Expenses*	8	9	(10 %)	
Adjusted Operating Income*	\$10	\$11	(10 %)	360 bps

#### **Positive Impacts**

#### **Negative Offsets**

- Lower volumes

Adjusted Gross Margin**										
4Q FY14	4Q FY14 4Q FY13 Change									
53.4%	46.9%	650 bps								
		Adjusted Operating Margin**								
Adjus	ted Operating	Margin**								
Adjust	ted Operating 4Q FY13	Margin** Change								

+ Lower DSG&A dollar spend

+ Product mix

Higher R&D investments as a percent to sales



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# **Specialty Sciences Segment – As Adjusted\***



(\$ in millions)	4Q FY14
Net Sales	\$86
Adjusted Cost of Sales*	0
Adjusted Gross Profit*	\$86
Adjusted Operating Expenses*	7
Adjusted Operating Income*	\$79

#### Global Tysabri Performance (\$ in millions)\*\*





# FY15 – Consolidated & Segment Guidance\*



	FY 2015 Guidance 8/14/14 Conference Call**
CONSUMER HEALTHCARE Revenue Growth Y/Y Adjusted Operating Margin %	3% - 7% ~18%
NUTRITIONALS Revenue Growth Y/Y Adjusted Operating Margin %	7% - 11% ~13%
RX PHARMACEUTICALS Revenue Growth Y/Y Adjusted Operating Margin %	5% - 9% ~49%
API Revenue Growth Y/Y Adjusted Operating Margin %	(3%) - (7%) ~30%

	FY 2015 Guidance 8/14/14 Conference Call**
CONSOLIDATED PERRIGO	
Revenue Growth Y/Y	7% - 11%
Adjusted Operating Margin %	~29%
Effective Tax Rate	~16%
R&D as % to Net Sales	~3.5%
Adjusted DSG&A as % to Net Sales	~12.5%
Adjusted Diluted EPS Range Y/Y Adjusted Diluted EPS Growth	\$7.20 - \$7.50 13% - 17%
Y/Y Adjusted Net Income Growth	31% - 37%
Operating Cash Flow CAPEX Diluted Shares Outstanding	>\$1B ~\$160M 135M

Legend:

Y/Y = Year over Year

R&D = Research & Development Expense

DSG&A = Distribution, Selling, General &

Administrative Expense

CAPEX = Capital Expenditures



# Corporate and Consumer Healthcare Growth – FY15 & Beyond



- ✓ Across ALL segments, we expect to launch >100 new products, resulting in >\$235M of revenue in FY 2015
- ✓ Potential Rx to OTC switches \$10B in branded sales potential over the next 5 years















Consumer Healthcare FY 15 Pipeline Highlights	Branded Sales (\$M)
SB version of Adult & Children's Delsym® Liquid	\$100 – Launched
SB version of Mucinex® Allergy	\$50 – Launched*
SB versions of Nasal Corticosteroid Sprays	>\$200*
SB versions of Flea and Tick products	>\$100*
SB version of Prilosec® Wildberry	\$46
SB version of Claritin® 24HR Liqui-Gel	\$40
SB version of Vagisil® Feminine Wash	\$25







### Rx Growth – FY15 & Beyond



#### 31 ANDAs Pending FDA approval

- ✓ ANDAs represent \$4.2B in branded sales
- √ 5 confirmed first-to-file ANDAs
- ✓ Additional 2 FTF ANDAs have final approval with later certain launch dates

#### 6 projects in clinical studies

#### 3 Paragraph IV litigations

- ✓ Testosterone 1.62% Gel (Androgel®)
- ✓ Testosterone 2% Topical Solution (Axiron®)
- ✓ Desoximetasone Spray, 0.25% (Topicort®)





Rx FY 15 Pipeline Highlights	Branded Sales (\$M)
Generic equivalent to Clobex® Spray	\$120
>8 Additional Undisclosed Products	>\$1,200



# **Unique Sustainable Competitive Position**



- Quality excellence across 23 global sites
- 2 Strong customer partnerships
- Critical mass +50B dosages per year
- Mass customization 3,000 unique formulas plus 18,000 SKUs
- No. 1 position:
  - √ Consumer (SB)
  - √ Infant formula (SB)
  - ✓ Extended topicals (GRx)
  - ✓ Animal health (SB)

- New product pipeline / innovation 160 filings awaiting approval
- 7 Disciplined M&A / integration
- 8 Vertical integration capabilities
- 9 Global sourcing
- 10 Competitive tax rate





### **Questions?**

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# Table I PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

Perrigo

(in millions, except per share amounts) (unaudited)

	Three Months Ended															
Consolidated				June 28, 20	)14				June 29, 2013				% (	Change		
		GAAP*		n-GAAP ustments*		Α	s Adjusted*		GAAP*		on-GAAP ustments*		As	s Adjusted*	GAAP	As Adjusted
Net sales	\$	1,144.2	\$	_	•	\$	1,144.2	\$	967.2	\$	_	•	\$	967.2	18%	18%
Cost of sales		728.5		93.0	(a)		635.4		611.0		23.9	(a)		587.1	19%	8%
Gross profit		415.7		93.0	-		508.8		356.2		23.9	•		380.1	17%	34%
Operating expenses																
Distribution		14.1		_			14.1		12.5		_			12.5	13%	13%
Research and development		38.1		_			38.1		30.9		_			30.9	23%	23%
Selling		58.6		5.8	(a)		52.8		56.5		5.6	(a)		50.9	4%	4%
Administration		97.0		17.8	(a,b)		79.2		64.3		3.7	(a,f)		60.6	51%	31%
Write-off of in-process research and development		_					_		9.0		9.0			_	-100%	NM
Restructuring		10.5		10.5	(c)		_		2.9		2.9			_	264%	NM
Total operating expenses		218.3		34.1	-		184.2		176.1		21.2	•		154.9	24%	19%
Operating income		197.4		127.1			324.6		180.1		45.1			225.2	10%	44%
Interest, net		26.3		_			26.3		18.6		_			18.6	41%	41%
Other expense, net		5.6		3.5	(d)		2.1		0.1		_			0.1	NM	NM
Income before income taxes		165.5		130.6			296.2		161.4		45.1			206.6	3%	43%
Income tax expense		33.8		28.3	(e)		62.1		43.0		15.5	(e)		58.5	-21%	6%
Net income	\$	131.7	\$	102.3	-	\$	234.1	\$	118.5	\$	29.6		\$	148.1	11%	58%
Diluted EPS	\$	0.98				\$	1.74	\$	1.25				\$	1.57	-22%	11%
Diluted weighted average shares outstanding	ı	134.3					134.3		94.6					94.6		
Effective tax rate		20.4%					21.0%		26.6%					28.3%		
Gross margin**		36.3%					44.5%		36.8%					39.3%		
Operating margin**		17.3%					28.4%		18.6%					23.3%		

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding



<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding NM - Calculations are not meaningful

<sup>(</sup>a) Acquisition-related amortization

<sup>(</sup>b) Loss contingency accrual of \$15.0 million

<sup>(</sup>c) Restructuring charges primarily related to Elan

<sup>(</sup>c) restructuring charges primarily related to Elai

<sup>(</sup>d) Losses on Elan equity method investments

<sup>(</sup>e) Total tax effect for non-GAAP pre-tax adjustments

<sup>(</sup>f) Acquisition and other integration costs

#### Table I (Continued)

#### PERRIGO COMPANY PLC

#### **RECONCILIATION OF NON-GAAP MEASURES**



**APPENDIX** (in millions, except per share amounts) (unaudited)

					Twelve Mo	onths	Ended							
Consolidated		June 28, 20						June 29, 201	3			% Change		
	GAAP*	n-GAAP stments*		Þ	As Adjusted*		GAAP*		Non-GAAP djustments*		As	s Adjusted*	GAAP	As Adjusted
Net sales	\$ 4,060.8	\$ _	-	\$	4,060.8	\$	3,539.8	\$	_		\$	3,539.8	15%	15%
Cost of sales	2,613.1	255.2	(a)		2,357.9		2,259.8		81.1	(a,h)		2,178.7	16%	8%
Gross profit	1,447.7	 255.2	-		1,702.9		1,280.0		81.1			1,361.1	13%	25%
Operating expenses														
Distribution	55.3	_			55.3		47.5		_			47.5	16%	16%
Research and development	152.5	_			152.5		115.2		_			115.2	32%	32%
Selling	208.6	22.3	(a)		186.3		186.1		21.1	(a)		165.0	12%	13%
Administration	411.3	131.7	(a,b,g)		279.6		240.2		12.1	(a,f)		228.1	71%	23%
Write-off of in-process research and														
development	6.0	6.0			_		9.0		9.0			_	-34%	—%
Restructuring	47.0	 47.0	(c)			- —	2.9		2.9				NM	—%
Total operating expenses	880.7	207.0			673.7		600.9		45.1			555.8	47%	21%
Operating income	567.0	462.2			1,029.2		679.1		126.2			805.3	-17%	28%
Interest, net	103.5	10.0	(g)		93.5		65.8		_			65.8	57%	42%
Other expense, net	12.4	8.8	(d,g)		3.6		0.9		_			0.9	NM	300%
Loss on sales of investments	12.7	12.7			_		4.7		4.7			_	172%	—%
Loss on extinguishment of debt	165.8	 165.8	_		_		_	_					NM	—%
Income before income taxes	272.6	659.5			932.1		607.7		130.9			738.6	-55%	26%
Income tax expense	67.3	 125.3	_		192.6		165.8	_	43.1	(e)		208.9	-59%	-8%
Net income	\$ 205.3	\$ 534.2	-	\$	739.5	\$	441.9	\$	87.8		\$	529.7	-54%	40%
Diluted EPS	\$ 1.77			\$	6.39	\$	4.68				\$	5.61	-62%	14%
Diluted weighted average shares outstanding	115.6				115.6		94.5					94.5		
Effective tax rate	24.7%				20.7%		27.3%	,				28.3%		
Gross margin**	35.7%				41.9%		36.2%	)				38.5%		
Operating margin**	14.0%				25.3%		19.2%	)				22.8%		
* Amounts may not sum or cross-foot	 				40.									

- (a) Acquisition-related amortization
- (b) Loss contingency accrual of \$15.0 million
- (c) Restructuring charges primarily related to Elan
- (d) Losses on Elan equity method investments
- (e) Total tax effect for non-GAAP pre-tax adjustments

- (f) Acquisition and other integration costs
- (g) Elan transaction costs
- (h) Inventory step-ups of \$10.8 million



due to rounding
\*\*Ratios as a % to net sales may not

NM - Calculations are not meaningful

calculate due to rounding

# Table II PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

Perrigo<sup>®</sup>

(in millions) (unaudited)

Three Months Ended

11.5%

13.9%

1							THIEC MOI									
Consumer Healthcare	June 28, 2014									J	une 29, 20	% Change				
		GAAP*	Non-G/ Adjustme			As A	Adjusted*		GAAP*		n-GAAP stments*		As A	Adjusted*	GAAP	As Adjusted
Net sales	\$	606.9	\$	_	-	\$	606.9	\$	562.5	\$	_	-	\$	562.5	8%	8%
Cost of sales		404.9		3.7	(a)		401.2		363.4		3.2	(a)		360.2	11%	11%
Gross profit		202.0		3.7			205.7		199.1		3.2	-		202.3	1%	2%
Operating expenses		97.3		4.9	(a,b)		92.4		97.2		7.6	(a,c)		89.6	—%	3%
Operating income	_	104.7		8.6			113.3	_	101.9		10.8	-		112.7	3%	1%
Gross margin**		33.3%					33.9%		35.4%					36.0%		
Operating margin**		17.3%					18.7%		18.1%					20.0%		
							Thurs . N4		Ended							
1							Three Mor	าเทร	Lilucu							
Nutritionals			June	28, 20	14		Inree Mor	ntns	Lilaca	J	une 29, 20	013			% Ch	ange
Nutritionals	_	GAAP*	June Non-G Adjustme	AAP	14		Adjusted*		GAAP*	Nor	une 29, 20 n-GAAP stments*	013	As A	Adjusted*	% Ch	ange As Adjusted
Nutritionals  Net sales	\$	GAAP* 145.2	Non-G	AAP	_					Nor	n-GAAP	013	As A	Adjusted* 149.7		
			Non-GA Adjustme	AAP ents*	_	As A	Adjusted*		GAAP*	Nor Adjus	n-GAAP	D13			GAAP	As Adjusted
Net sales		145.2	Non-GA Adjustme	AAP ents*		As A	Adjusted* 145.2		GAAP* 149.7	Nor Adjus	n-GAAP stments*	-		149.7	GAAP -3%	As Adjusted -3%
Net sales Cost of sales		145.2 108.4	Non-GA Adjustme	AAP ents* — 3.1		As A	Adjusted* 145.2 105.3		GAAP* 149.7 109.5	Nor Adjus	n-GAAP stments* — 3.1	-		149.7 106.5	GAAP -3% -1%	As Adjusted -3% -1%
Net sales Cost of sales Gross profit		145.2 108.4 36.8	Non-GA Adjustme	AAP ents* — 3.1 3.1	(a) (a)	As A	Adjusted* 145.2 105.3 39.9		GAAP* 149.7 109.5 40.1	Nor Adjus	n-GAAP stments* — 3.1 3.1	(a)		149.7 106.5 43.2	GAAP -3% -1% -8%	As Adjusted -3% -1% -8%

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

Operating margin\*\*



16.4%

8.3%

<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding

<sup>(</sup>a) Acquisition-related amortization

<sup>(</sup>b) Restructuring charges and other integration-related expenses of \$2.5 million related to Aspen

# Table II (Continued) PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

**Perrigo** 

(in millions) (unaudited)

							Three Mor	nths	Ended							
Rx Pharmaceuticals	June 28, 2014								,	June 29, 2		% Change				
		GAAP*		n-GAAP stments*		A	s Adjusted*		GAAP*		n-GAAP stments*		As	Adjusted*	GAAP	As Adjusted
Net sales	\$	253.4	\$	_	_	\$	253.4	\$	194.7	\$	_	_	\$	194.7	30%	30%
Cost of sales		117.8		17.5	(a)		100.3		102.4		16.7	(a)		85.7	15%	17%
Gross profit		135.6		17.5			153.1		92.3		16.7	_		109.0	47%	40%
Operating expenses		46.3		15.5	(a,d)	)	30.8		35.1		9.1	(a,e)		25.9	32%	19%
Operating income	\$	89.3	\$	33.0	_	\$	122.3	\$	57.2	\$	25.8	-	\$	83.0	56%	47%
Gross margin**		53.5%	1				60.4%		47.4%					56.0%		
Operating margin**		35.2%	,				48.3%		29.4%					42.7%		
							Three Mo	nths	Ended							
API			Jı	une 28, 20	014					,	June 29, 2	013			% Ch	nange
		GAAP*		n-GAAP stments*		A	s Adjusted*		GAAP*		n-GAAP stments*		As	Adjusted*	GAAP	As Adjusted
Net sales	\$	32.5	\$	_	_	\$	32.5	\$	40.9	\$	_	_	\$	40.9	-21%	-21%
Cost of sales		15.7		0.5	(a)		15.2		22.2		0.5	(a)		21.7	-30%	-30%
Gross profit		16.8		0.5	_		17.3		18.7		0.5	-		19.2	-10%	-10%
Operating expenses		8.0		0.2			7.8		8.7		_			8.7	-7%	-10%
Operating income	\$	8.8	\$	0.7	_	\$	9.5	\$	10.0	\$	0.5	-	\$	10.5	-12%	-10%
		51.7%					53.4%		45.7%					46.9%		
Gross margin**		51.7%	1				33.470		45.7%					40.9%		

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding



<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding

<sup>(</sup>a) Acquisition-related amortization

<sup>(</sup>d) Loss contingency accrual of \$15.0 million

<sup>(</sup>e) Write-off of in-process R&D of \$9.0 million related to the Paddock acquisition

# Table II (Continued) PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



				Three Months E	nde	b						
Specialty Sciences	June 28, 2014											
		GAAP*		Non-GAAP Adjustments*		As A	\djusted*					
Net sales	\$	85.9	\$	_	_	\$	85.9					
Cost of sales		67.8		67.8	(a)		_					
Gross profit		18.1		67.8	_		85.9					
Operating expenses		13.2		5.8	(f)		7.4					
Operating income (loss)	\$	4.9	\$	73.6	-	\$	78.5					
Gross margin**		21.1%					100.0%					
Operating margin**		5.8%					91.4%					

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

- (a) Acquisition-related amortization
- (f) Elan restructuring and integration-related charges



<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding

# Table III PERRIGO COMPANY PLC FY 2015 GUIDANCE AND FY 2014 EPS RECONCILIATION OF NON-GAAP MEASURES



(unaudited)

	Fiscal 2015 Guidance
FY15 reported diluted EPS range	\$4.05 - \$4.35
Acquisition-related amortization (1)	3.15
FY15 adjusted diluted EPS range	\$7.20 - \$7.50
	Fiscal 2015 Guidance
	(in millions)
FY15 net income - reported	\$546.1 - \$586.6
Acquisition-related amortization (1)	425.9
FY15 net income - adjusted	\$972.0 - \$1,012.5
FY14 adjusted net income	\$739.5
% change	31 - 37%
	Fiscal 2014
FY14 reported diluted EPS	\$1.77
Charges associated with acquisition and other integration-related costs	2.06
Acquisition-related amortization (1)	1.93
Charges associated with restructuring	0.34
Charges associated with litigation settlements	0.11
Losses on sales of investments	0.09
Losses on Elan equity method investments	0.06
Charges associated with write-offs of in-process R&D	0.06 0.03
Charges associated with write-offs of in-process R&D	0.03

Perrigo®

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.

# Table IV PERRIGO COMPANY PLC FY 2015 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

**Perrigo** 

(unaudited)

Reported distribution, sales, general and administrative expense as % of net sales Acquisition-related amortization (1) Ac		Fiscal 2015 Guidance
sales         13.1%           Acquisition-related amortization (1)         (0.6)%           Adjusted distribution, sales, general and administrative expense as % of net sales         12.5%           Reported consolidated operating margin         19.5%           Acquisition-related amortization (1)         9.5%           Adjusted consolidated operating margin         29.0%           Consumer Healthcare         29.0%           Reported operating margin         16.5%           Acquisition-related amortization (1)         1.5%           Adjusted operating margin         8.2%           Acquisition-related amortization (1)         4.8%           Adjusted operating margin         4.8%           Adjusted operating margin         41.3%           Acquisition-related amortization (1)         6.7%           Adjusted operating margin         48.0%           API         API           Reported operating margin         28.4%           Acquisition-related amortization (1)         1.6%	Consolidated	
Acquisition-related amortization (1) Adjusted distribution, sales, general and administrative expense as % of net sales  Reported consolidated operating margin Acquisition-related amortization (1) Adjusted consolidated operating margin Acquisition-related amortization (1) Acquisition-related amortization (2) API Reported operating margin Acquisition-related amortization (1)		40.407
Adjusted distribution, sales, general and administrative expense as % of net sales  Reported consolidated operating margin		
sales         12.5%           Reported consolidated operating margin         19.5%           Acquisition-related amortization (1)         9.5%           Adjusted consolidated operating margin         29.0%           Consumer Healthcare           Reported operating margin         16.5%           Acquisition-related amortization (1)         1.5%           Adjusted operating margin         8.2%           Acquisition-related amortization (1)         4.8%           Adjusted operating margin         4.8%           Acquisition-related amortization (1)         6.7%           Acquisition-related amortization (1)         6.7%           Adjusted operating margin         48.0%           API           Reported operating margin         28.4%           Acquisition-related amortization (1)         1.6%	•	(0.6)%
Acquisition-related amortization (1) Adjusted consolidated operating margin  Consumer Healthcare  Reported operating margin Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1)	Adjusted distribution, sales, general and administrative expense as % of net sales	12.5%
Adjusted consolidated operating margin  Consumer Healthcare  Reported operating margin Acquisition-related amortization (1) Adjusted operating margin 18.0%  Nutritionals  Reported operating margin 8.2% Acquisition-related amortization (1) Adjusted operating margin 13.0%  Rx Pharmaceuticals  Reported operating margin 41.3% Acquisition-related amortization (1) Adjusted operating margin 41.3% Acquisition-related amortization (1) Adjusted operating margin 41.3% Acquisition-related amortization (1) Adjusted operating margin 428.4% Acquisition-related amortization (1)	Reported consolidated operating margin	19.5%
Consumer Healthcare  Reported operating margin 16.5%     Acquisition-related amortization (1) 1.5%  Adjusted operating margin 18.0%  Nutritionals  Reported operating margin 8.2%     Acquisition-related amortization (1) 4.8%  Adjusted operating margin 13.0%  Rx Pharmaceuticals  Reported operating margin 41.3%     Acquisition-related amortization (1) 6.7%  Adjusted operating margin 48.0%  API  Reported operating margin 28.4%     Acquisition-related amortization (1) 1.6%	Acquisition-related amortization (1)	9.5%
Reported operating margin Acquisition-related amortization (1) Adjusted operating margin  Nutritionals  Reported operating margin Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Acquisition-related amortization (1) Acquisition-related amortization (1) Acquisition-related amortization (1) Adjusted operating margin Acquisition-related amortization (1) Appl  Reported operating margin Acquisition-related amortization (1) Acquisition-related amortizati	Adjusted consolidated operating margin	29.0%
Acquisition-related amortization (1)  Adjusted operating margin  Nutritionals  Reported operating margin  Acquisition-related amortization (1)  Adjusted operating margin  At 1.5%  8.2%  Acquisition-related amortization (1)  Adjusted operating margin  Acquisition-related amortization (1)  Acquisition-related amortization (1)  Acquisition-related amortization (1)  Adjusted operating margin  At 1.3%  Acquisition-related amortization (1)  Apple  Reported operating margin  Acquisition-related amortization (1)	Consumer Healthcare	
Adjusted operating margin 18.0%  Nutritionals  Reported operating margin 8.2%	Reported operating margin	16.5%
Nutritionals  Reported operating margin 8.2%     Acquisition-related amortization (1) 4.8%  Adjusted operating margin 13.0%  Rx Pharmaceuticals  Reported operating margin 41.3%     Acquisition-related amortization (1) 6.7%  Adjusted operating margin 48.0%  API  Reported operating margin 28.4%     Acquisition-related amortization (1) 1.6%	Acquisition-related amortization (1)	1.5%
Reported operating margin Acquisition-related amortization (1) Adjusted operating margin  Rx Pharmaceuticals  Reported operating margin Acquisition-related amortization (1) Adjusted operating margin Adjusted operating margin Adjusted operating margin Appl  Reported operating margin Aequisition-related amortization (1) Appl  Reported operating margin Acquisition-related amortization (1) Acquisition-related amortization (1) Acquisition-related amortization (1) Acquisition-related amortization (1) Als%	Adjusted operating margin	18.0%
Acquisition-related amortization (1)  Adjusted operating margin  Rx Pharmaceuticals  Reported operating margin  Acquisition-related amortization (1)  Adjusted operating margin  41.3%  Acquisition-related amortization (1)  Adjusted operating margin  48.0%  API  Reported operating margin  28.4%  Acquisition-related amortization (1)  1.6%	Nutritionals	
Adjusted operating margin 13.0%  Rx Pharmaceuticals  Reported operating margin 41.3%	Reported operating margin	8.2%
Rx Pharmaceuticals  Reported operating margin 41.3%    Acquisition-related amortization (1) 6.7%  Adjusted operating margin 48.0%  API  Reported operating margin 28.4%    Acquisition-related amortization (1) 1.6%	Acquisition-related amortization (1)	4.8%
Reported operating margin 41.3% Acquisition-related amortization (1) 6.7% Adjusted operating margin 48.0%  API  Reported operating margin 28.4% Acquisition-related amortization (1) 1.6%	Adjusted operating margin	13.0%
Acquisition-related amortization (1) 6.7% Adjusted operating margin 48.0%  API  Reported operating margin 28.4% Acquisition-related amortization (1) 1.6%	Rx Pharmaceuticals	
Adjusted operating margin 48.0%  API  Reported operating margin 28.4% Acquisition-related amortization (1) 1.6%	Reported operating margin	41.3%
API  Reported operating margin 28.4% Acquisition-related amortization (1) 1.6%	Acquisition-related amortization (1)	6.7%
Reported operating margin 28.4% Acquisition-related amortization (1) 1.6%	Adjusted operating margin	48.0%
Acquisition-related amortization (1) 1.6%	API	
	Reported operating margin	28.4%
	Acquisition-related amortization (1)	1.6%
		30.0%

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.

# Table V PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

Perrigo

(in millions) (unaudited)

	Fiscal Y	Change	
	2014	2013	%
Consolidated			
Net sales, as reported	4,060.8	3,539.8	15%
Less: FY 14 acquisitions <sup>(1)</sup>	(121.8)	_	
Less: FY 13 acquisitions <sup>(2)</sup>	(168.3)		
Net sales, organic	3,770.5	3,539.8	7%

<sup>(1)</sup> Net sales from acquisition of Elan Corporation, plc, which was acquired on December 18, 2013, and acquired product portfolios from Aspen Global, Inc. and Fera Pharmaceuticals, LLC, which occurred on February 28, 2014 and February 18, 2014, respectively.



<sup>(2)</sup> Net sales from the acquisitions of Sergeant's Pet Care Products, Inc., Rosemont Pharmaceuticals Ltd., Velcera, Inc., which occurred on October 1, 2012, February 11, 2013, and April 1, 2013, respectively, and the acquisition of a product portfolio from Fera Pharmaceuticals, LLC, which occurred on June 17, 2013.