

February 5, 2015





## Forward – Looking Statements



Note: Certain statements in this report are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In particular, statements about the Company's expectations, beliefs, plans, objectives, assumptions, future events or future performance contained in this report, including certain statements contained in "Management's Discussion and Analysis of Financial Condition and Results of Operations" are forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or the negative of those terms or other comparable terminology.

Please see the Company's documents filed with the Securities and Exchange Commission, including the Company's annual reports filed on Form 10-K, quarterly reports on Form 10-Q, and any amendments thereto for a discussion of certain important risk factors that relate to forward-looking statements contained in this document. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. Any forward-looking statements are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Perrigo Consolidated – Q2 FY15 **GAAP Financials**



(\$ in millions, except per share amounts)	Q2 FY15	Q2 FY14	% Change Y/Y
Net Sales	\$1,072	\$979	9 %
Cost of Sales	688	618	11 %
<b>Gross Profit</b>	\$384	\$361	6 %
Distribution	15	14	6 %
R&D <sup>(1)</sup>	53	43	24 %
SG&A <sup>(2)</sup>	131	217	(39 %)
Operating Income	\$184	\$87	113 %
Net Income (3)	\$70	\$(86)	182 %
Diluted Income Per Share	\$0.51	\$(0.87)	159 %

Gross Margin*			
Q2 FY15	Q2 FY14	Change	
35.8%	36.8%	(100) bps	
Operating Margin*			
0	perating Marg	jin*	
<b>Q</b> 2 FY15	perating Marc	<b>jin*</b> Change	

<sup>\*</sup>Margin changes as a % to sales may not calculate due to rounding

<sup>(2)</sup> Q2: FY15 includes \$12 million of acquisition-related expenses and \$4 million of restructuring charges; Q2: FY14 includes \$94 million of acquisition-related expenses and \$15 million of restructuring



<sup>3 (3)</sup> Q2: FY15 includes a loss of \$10 million on debt extinguishment and a loss of \$65 million on hedging activities related to a pending acquisition; Q2: FY14 includes a loss of \$166 million on debt extinguishment

<sup>(1)</sup> Q2: FY15 includes a \$10 million R&D payment made in connection with a collaborative arrangement; Q2: FY14 includes \$6 million of write-offs of in-process R&D

## Perrigo Consolidated – Q2 FY15 As Adjusted\*



(\$ in millions, except per share amounts)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$1,072	\$979	9 %	
Adjusted Cost of Sales*	587	581	1 %	
<b>Gross Profit</b>	\$485	\$398	22 %	450 bps
Distribution	15	14	6 %	
Adjusted R&D*	43	37	15 %	
Adjusted SG&A*	110	109	1 %	
Adjusted Operating Income*	\$317	\$238	33 %	520 bps
Adjusted Net Income*	\$245	\$185	32 %	390 bps
Adjusted Diluted EPS*	\$1.82	\$1.87	(3 %)	

Adjusted Gross Margin**			
Q2 FY15	Q2 FY14	Change	
45.2%	40.7%	450 bps	
Adjust	ed Operating	Marain**	
Aujusti	ed Operating	wargin	
Q2 FY15	Q2 FY14	Change	

Adj. Gr. Margin Q2'15-Q2'13



Adj. Op. Margin Q2'15-Q2'13



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

<sup>\*\*</sup>Adjusted Margin changes as a % to sales may not calculate due to rounding

## Perrigo Consolidated – Q2 FY15 As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y**
Consolidated Perrigo	\$1,072	\$979	9%
Adjusted Operating Income*	317	238	33%
Consumer Healthcare	530	536	(1%)
Adjusted Operating Income*	96	94	2%
Nutritionals	131	140	(7%)
Adjusted Operating Income*	14	21	(31%)
Rx Pharmaceuticals	277	247	12%
Adjusted Operating Income*	128	123	4%
API	30	30	<del>-</del> %
Adjusted Operating Income*	8	9	(9%)
Specialty Sciences	87	7	NM
Adjusted Operating Income*	83	4	NM

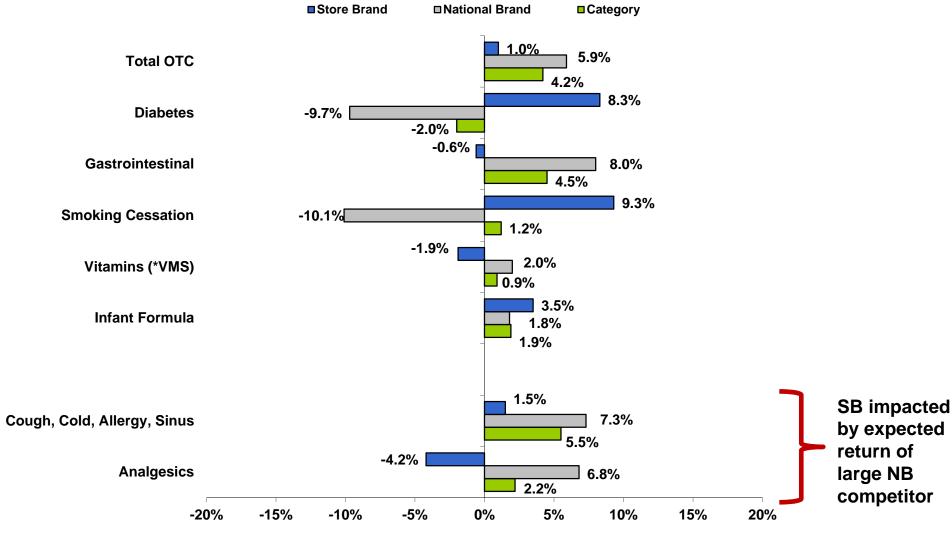
<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers



<sup>\*\*</sup>Changes may not calculate due to rounding

# All Category – 52 Weeks

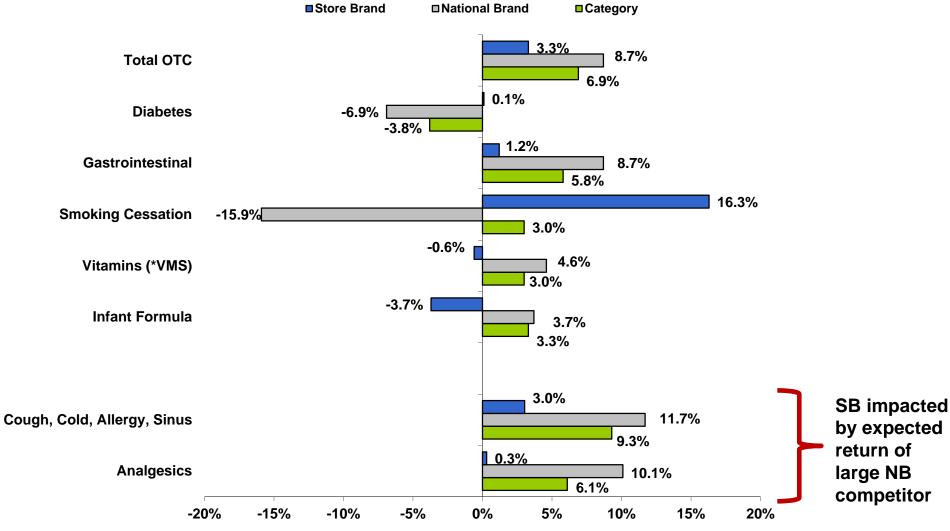






# All Category – 13 Weeks







# Consumer Healthcare Segment – As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$530	\$536	(1 %)	
Adjusted Cost of Sales*	354	361	(2 %)	
Adjusted Gross Profit*	\$175	\$175	— %	40 bps
Adjusted Operating Expenses*	80	82	(2 %)	
Adjusted Operating Income*	\$96	\$94	2 %	70 bps

#### **Positive Impacts**

+ Product mix

#### **Negative Offsets**

Adjusted Gross Margin**			
Q2 FY15	Q2 FY14	Change	
33.1%	32.7%	40 bps	
Adjusted Operating Margin**			
Adjus	ted Operating	Margin**	
Adjus Q2 FY15	ted Operating Q2 FY14	Margin** Change	

+ Lower promotional expenses

- Animal Health and CHC contract
manufacturing



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# Nutritionals Segment – As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$131	\$140	(7 %)	
Adjusted Cost of Sales*	96	98	(2 %)	
Adjusted Gross Profit*	\$35	\$42	(17 %)	(320) bps
Adjusted Operating Expenses*	21	21	(3 %)	
Adjusted Operating Income*	\$14	\$21	(31 %)	(380) bps

#### **Positive Impacts**

### **Negative Offsets**

Adjusted Gross Margin**				
Q2 FY15	Q2 FY14	Change		
26.7%	29.9%	(320) bps		
	Adjusted Operating Margin**			
Adjus	ted Operating	Margin**		
Adjus	ted Operating Q2 FY14	Margin** Change		

+ Manufacturing efficiencies	

- Lower absorption rates	3
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- Isolated inventory loss

- Isolated inventory loss



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# Rx Pharmaceuticals Segment – As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$277	\$247	12 %	
Adjusted Cost of Sales*	109	96	13 %	
Adjusted Gross Profit*	\$167	\$150	11 %	(40) bps
Adjusted Operating Expenses*	40	27	46 %	
Adjusted Operating Income*	\$128	\$123	4 %	(370) bps

#### **Positive Impacts**

### Negative Offsets

Adjusted Gross Margin**										
Q2 FY15	Change									
60.5%	60.5% 60.9%									
		Adjusted Operating Margin**								
Adjus	ted Operating	Margin**								
Adjus	ted Operating Q2 FY14	Margin** Change								

+ Volumes

+ New products

- Discontinued products

- Clinical R&D costs
- Specialty pharmaceuticals investment



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

## API Segment – As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$30	\$30	<b>-</b> %	
Adjusted Cost of Sales*	16	13	26 %	
Adjusted Gross Profit*	\$14	\$17	(20 %)	(1,140) bps
Adjusted Operating Expenses*	6	8	(31 %)	
Adjusted Operating Income*	\$8	\$9	(9 %)	(280) bps

#### **Positive Impacts**

#### **Negative Offsets**

Adjusted Gross Margin**								
Q2 FY15	Change							
45.5%	56.9%	(1,140) bps						
Adjus	ted Operating	Margin**						
Adjus	ted Operating Q2 FY14	Margin** Change						

+	Lower	SG&A	dollar	spend
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- Expiration of generic						
temozolomide U.S. exclusivity						
- Fx						



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers

# Specialty Sciences Segment – As Adjusted\*



(\$ in millions)	Q2 FY15	Q2 FY14	% Change Y/Y	Change as a % to sales**
Net Sales	\$87	\$7	1,070 %	
Adjusted Cost of Sales*	0	0	NM	
Adjusted Gross Profit*	\$87	\$7	1,070 %	— bps
Adjusted Operating Expenses*	4	3	21%	
Adjusted Operating Income (loss)*	\$83	\$4	1,826 %	3,800 bps

### Global Tysabri® Performance (in millions)\*\*\*



<sup>\*</sup>See attached financial schedule for reconciliation to GAAP numbers



<sup>\*\*</sup>Adjusted margin changes as a % to sales may not calculate due to rounding

<sup>\*\*\*</sup>Data according to Biogen idec, Inc.

# FY15 – Consolidated & Segment Guidance\*



	FY 2015 Guidance 8/14/14 Conference Call**	FY 2015 Guidance 11/6/14 Conference Call**	FY 2015 Guidance 2/5/15 Conference Call**	
CONSOLIDATED PERRIGO Revenue Growth Y/Y Adjusted Operating Margin % Effective Tax Rate R&D as % to Net Sales Adjusted DSG&A as % to Net Sales Adjusted Diluted EPS Range Y/Y Adjusted Diluted EPS Growth	7% - 11%	7% - 11%	5% - 9%	
Y/Y Adjusted Net Income Growth  Operating Cash Flow CAPEX Diluted Shares Outstanding CONSUMER HEALTHCARE	31% - 37% >\$1B ~\$160M 135M	31% - 37% >\$1B ~\$160M 135M	32% - 36% >\$1B*** ~\$140M 135M***	
Revenue Growth Y/Y Adjusted Operating Margin %	3% - 7% ~18%	3% - 7% ~18%	(4%) - 0% ~18%	Ť
NUTRITIONALS Revenue Growth Y/Y Adjusted Operating Margin %	7% - 11% ~13%	7% - 11% ~13%	(2%) - 2% ~13%	F
RX PHARMACEUTICALS Revenue Growth Y/Y Adjusted Operating Margin %	5% - 9% ~49%	8% - 12% ~49%	11% - 16% ~49%	l i
API Revenue Growth Y/Y Adjusted Operating Margin %	(7%) - (3%) ~30%	(12%) - (8%) ~30%	(15%) - (11%) ~30%	t

#### Legend:

R&D = Research & Development Expense
DSG&A = Distribution, Selling, General &
Administrative Expense
CAPEX = Capital Expenditures

\*See attached financial schedule for reconciliation to GAAP numbers

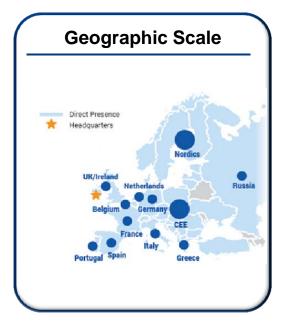
<sup>\*\*\*</sup>Excluding the impact of Omega financing and transaction costs



<sup>\*\*</sup>Adjusted Operating Margin guidance implies a range of approximately +/-200 bps

## **Omega Pharma NV Acquisition**





- Commercial Infrastructure

  Abidec

  Prevalin

  New or within finding in the control of the control
- Perrigo OMEGA PHARMA

- √ 35 countries with commercial presence
- √ +2,500 employees
- ✓ Top 5 global OTC player

- ✓ Access to 211K pharmacists, 105K retail stores and 4K para-pharmacies
- √ +3,000 products
- ✓ Platform for EU bolt-on acquisitions

- ✓ \$1.7 billion in revenue\*
- Expected to be immediately accretive
- ✓ Supply chain and revenue synergy opportunities



## **Growth Drivers- 2015 & Beyond**



- Close Omega acquisition and continue solid execution on branded OTC strategy in Europe
  - ✓ Drive revenue and supply chain synergy opportunities
- 2 Strong new product launches
  - ✓ Store and value brand versions of Frontline® Plus
  - ✓ Store brand versions of Ensure®
  - ✓ Gummy Vitamin Supply Agreement
  - ✓ Testosterone Gel 1.0% AB rated to Androgel® 1.0%
  - ✓ Generic version of Clobex® Spray 0.05%
- Positive momentum for Tysabri®
  - √ 25% royalty rate on global net sales above \$2B
  - ✓ SPMS optionality
- 4 Disciplined M&A strategy







Quality Affordable Healthcare Products®

### **Questions and Appendix**

#### **Arthur J. Shannon**

Vice President, Investor Relations and Global Communications (269) 686-1709 ajshannon @perrigo.com

### **Bradley Joseph**

Director,
Investor Relations and Global
Communications
(269) 686-3373
bradley.joseph@perrigo.com

### **APPENDIX**

## Table I PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

(in millions, except per share amounts) (unaudited)



Three Mo	onths	Ende
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Consolidated	_			December 27,	2014		THIES INC	711110	Lilada		December 28, 2	2013			% (	Change
	_	GAAP		Non-GAAP djustments		Δ	As Adjusted		GAAP*		Non-GAAP Adjustments*		As	Adjusted*	GAAP	As Adjusted
Net sales	\$	1,071.7	\$		_	\$	1.071.7	\$	979.0	\$		•	\$	979.0	9%	9%
Cost of sales	Ψ	687.9	Ψ	100.8	(a)	Ψ	587.1	Ψ	618.3	Ψ	37.5	(a)	Ψ	580.8	11%	1%
Gross profit	_	383.8		100.8	- (*)	_	484.6	_	360.7	_	37.5	. (-/		398.2	6%	22%
Operating expenses																
Distribution		14.8		_			14.8		14.0		_			14.0	6%	6%
Research and development		53.2		10.0	(c)		43.2		37.5		_			37.5	42%	15%
Selling		44.9		5.5	(a)		39.4		47.3		5.5	(a)		41.8	-5%	-6%
Administration		84.1		13.6	(a,b,d)		70.5		154.4		87.3	(a,l,m	)	67.1	-46%	5%
Write-off of in-process research and development		_		_			_		6.0		6.0	(n)		_	-100%	—%
Restructuring		2.4		2.4	(b)		_		14.9			(b)		_	-84%	NM
Total operating expenses		199.4		31.5	- ` `		167.9	_	274.1	_	113.8			160.4	-27%	5%
Operating income		184.4		132.3			316.7		86.6		151.3			237.9	113%	33%
Interest expense, net		30.8		5.0	(e)		25.8		29.7		9.0	(o)		20.7	4%	25%
Other expense, net		59.3		56.4	(f,g,h)		2.9		4.1		1.8	(o)		2.3	NM	26%
Loss on extinguishment of debt		9.6		9.6	(i)		_		165.8		165.8	(o)			-94%	—%
Income (loss) before income taxes		84.7		203.3			288.0		(113.0)		327.8			214.8	-175%	34%
Income tax expense (benefit)		14.5		28.6	(j)		43.1		(27.0)		56.5	(j)		29.5	-154%	46%
Net income (loss)	\$	70.2	\$	174.7	-	\$	244.9	\$	(86.0)	\$	271.3	•	\$	185.3	-182%	32%
Diluted earnings (loss) per share	\$	0.51				\$	1.82	\$	(0.87)				\$	1.87	-159%	-3%
Diluted weighted average shares outstanding	g	136.8		(2.3)	(k)		134.5		98.7					99.2	39%	36%
Effective tax rate		17.1%					15.0%		23.9%					13.7%		
Gross margin**		35.8%					45.2%		36.8%					40.7%		
Operating margin**		17.2%					29.5%		8.8%					24.3%		

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

- (a) Amortization expense
- (b) Restructuring and other integration-related charges
- (c) R&D payment of \$10.0 million made in connection with collaborative arrangement
- (d) Omega transaction expenses totaling \$11.6 million

- (e) Omega financing fees
- (f) Loss on derivatives associated with the pending Omega acquisition totaling \$64.7 million
- (g) Elan equity method investment losses totaling \$3.0 million
- (h) Income of \$12.5 million from transfer of a rights agreement
- (i) Bridge fees and extinguishment of debt in connection with Omega financing
- (j) Tax effect of non-GAAP adjustments

- (k) Weighted average effect of 6.8 million shares issued on November 26, 2014 to finance the pending Omega acquisition
- (I) Elan acquisition and integration-related charges of \$93.7 million offset partially by a \$4.9 million write-off of contingent consideration related to the Fera acquisition
- (m) Favorable escrow settlement of \$2.5 million related to Sergeant's
- (n) Write-offs of IPR&D related to Paddock and Rosemont
- (o) Elan transaction costs and extinguishment of debt

<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding NM - Calculations are not meaningful

## **APPENDIX**

## Table II PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



Three	Months	Ended
HHEE	MOULTE	Engea

Consumer Healthcare			Dec	cember 27	', 2014					De	cember 28	3, 201	3		% Change		
		GAAP		n-GAAP stments		As	s Adjusted		GAAP*		n-GAAP stments*		As	Adjusted*	GAAP	As Adjusted	
Net sales	\$	529.6	\$	_		\$	529.6	\$	536.3	\$	_		\$	536.3	-1%	-1%	
Cost of sales		360.8		6.6	(a)		354.2		364.6		3.4	(a)		361.2	-1%	-2%	
Gross profit		168.8		6.6	_		175.4		171.7		3.4	_		175.1	-2%	-%	
Operating expenses		93.9		14.2	(a,b,c)		79.7		82.2		0.6	(a,b,d	)	81.6	14%	-2%	
Operating income	_	74.9		20.8	-	_	95.7	_	89.5		4.0	-		93.5	-16%	2%	
Gross margin**		31.9%					33.1%		32.0%					32.7%			
Operating margin**		14.1%					18.1%		16.7%					17.4%			
							Three Mor	nths	s Ended								
Nutritionals			Dec	cember 27	', 2014					De	cember 28	3, 201	3		% Change		
		GAAP		n-GAAP stments		As	s Adjusted		GAAP*		Non-GAAP Adjustments* As Adjus		Adjusted*	GAAP	As Adjusted		
Net sales	\$	130.6	\$	_	_	\$	130.6	\$	139.7	\$	_	_	\$	139.7	-7%	-7%	
Cost of sales		98.7		3.1	(a)		95.6		101.0		3.1	(a)		97.9	-2%	-2%	
Gross profit		31.8		3.1			34.9		38.7		3.1			41.8	-18%	-17%	
Operating expenses		24.7		4.1	(a)		20.6		25.4		4.3	(a)		21.1	-3%	-3%	
Operating income	\$	7.2	\$	7.2	-	\$	14.4	\$	13.3	\$	7.3	-	\$	20.7	-46%	-31%	
Gross margin**		24.4%					26.7%		27.7%					29.9%			
Operating margin**		5.5%					11.0%		9.6%					14.8%			

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

NM - Calculations are not meaningful

- (a) Amortization expense
- (b) Restructuring and other integration-related charges

- (c) R&D payment of \$10.0 million made in connection with collaborative arrangement
- (d) Favorable escrow settlement of \$2.5 million related to Sergeant's
- (e) Write-offs of IPR&D related to Paddock and Rosemont
- (f) Favorable write-off of \$4.9 million of contingent consideration related to the Fera acquisition

<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding



## Table II (Continued) PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



T1	NA th -	Englished at
Inree	Months	-naea

						TTILOG IVI	Oilli	io Lilaca						
Rx Pharmaceuticals		Dec	cember 27	, 201	4				ecember 2		% Change			
	GAAP		on-GAAP ustments		As	Adjusted		GAAP*	on-GAAP ustments*		As	Adjusted*	GAAP	As Adjusted
Net sales	\$ 276.6	\$	_	_	\$	276.6	\$	246.6	\$ _	_	\$	246.6	12%	12%
Cost of sales	127.1		17.8	(a)		109.3		117.8	21.4	(a)		96.4	8%	13%
Gross profit	 149.5		17.8			167.3		128.8	21.4			150.2	16%	11%
Operating expenses	39.8		0.2	(a)		39.6		28.4	1.3	(a,b,e,f	)	27.1	40%	46%
Operating income	\$ 109.7	\$	18.0	_	\$	127.7	\$	100.4	\$ 22.7	_	\$	123.1	9%	4%
Gross margin**	54.0%	,				60.5%		52.2%				60.9%		
Operating margin**	39.6%	)				46.2%		40.7%				49.9%		

#### Three Months Ended

API	December 27, 2014								December 2		% Change			
	GAAP		n-GAAP stments		As	Adjusted		GAAP*	lon-GAAP justments*		As A		GAAP	As Adjusted
Net sales	\$ 30.0	\$	_	_	\$	30.0	\$	30.0	\$ _	_	\$	30.0	-%	<u>—</u> %
Cost of sales	16.8		0.5	(a)		16.3		13.5	0.5	(a)		12.9	25%	26%
Gross profit	 13.2		0.5			13.7		16.5	0.5			17.1	-20%	-20%
Operating expenses	5.8		_			5.8		8.3	_			8.3	31%	31%
Operating income	\$ 7.4	\$	0.5	_	\$	7.9	\$	8.2	\$ 0.5	_	\$	8.7	-10%	-9%
Gross margin**	43.9%					45.5%		55.2%				56.9%		
Operating margin**	24.7%					26.3%		27.4%				29.1%		

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

NM - Calculations are not meaningful

- (a) Amortization expense
- (b) Restructuring and other integration-related charges

- (c) R&D payment of \$10.0 million made in connection with collaborative arrangement
- (d) Favorable escrow settlement of \$2.5 million related to Sergeant's
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- (f) Favorable write-off of \$4.9 million of contingent consideration related to the Fera acquisition  $\,$

<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding



## Table II (Continued) PERRIGO COMPANY PLC REPORTABLE SEGMENTS RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



#### Three Months Ended

Specialty Sciences			December 27, 2	014					ı	December 28, 2		– % Change			
GAAP		SAAP	Non-GAAP Adjustments			As Adjusted		GAAP*		Non-GAAP Adjustments*		As Adjusted*		GAAP	As Adjusted
Net sales	\$	86.6	\$ _	•	\$	86.6	\$	7.4	\$	_	_	\$	7.4	NM	NM
Cost of sales		72.5	72.5	(a)		_		8.7		8.7	(a)		_	NM	NM
Gross profit		14.1	72.5			86.6		(1.3)		8.7			7.4	NM	NM
Operating expenses		4.6	0.8	(a,b)		3.8		17.7		14.6	(a,b)		3.1	-74%	21%
Operating income (loss)	\$	9.5	\$ 73.3		\$	82.8	\$	(19.0)	\$	23.3	_	\$	4.3	-150%	NM
Gross margin**	1	6.3%				100.0%	(	17.1)%				10	00.0%		
Operating margin**	1	1.0%				95.6%	(2	256.2)%				5	7.6%		

NM - Calculations are not meaningful

- (a) Amortization expense
- (b) Restructuring and other integration-related charges

- (c) R&D payment of \$10.0 million made in connection with collaborative arrangement
- (d) Favorable escrow settlement of \$2.5 million related to Sergeant's
- (e) Write-offs of IPR&D related to Paddock and Rosemont
- (f) Favorable write-off of \$4.9 million of contingent consideration related to the Fera acquisition

<sup>\*</sup> Amounts may not sum or cross-foot due to rounding

<sup>\*\*</sup>Ratios as a % to net sales may not calculate due to rounding

## **APPENDIX**

FY14 adjusted net income

% change

## Table III PERRIGO COMPANY PLC FY 2015 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

Perrigo<sup>®</sup>

\$739.5

32% - 36%

in millions except per share amounts (unaudited)

	Full Year
	Fiscal 2015 Guidance (1)
FY15 reported diluted EPS range	\$3.66 - \$3.86
Acquisition-related amortization (2)	2.48
Acquisition-related costs	0.64
Incremental interest expense (3)	0.23
Share dilution (4)	0.21
R&D payment made in connection with collaborative arrangement	0.06
Losses on Elan equity method investments	0.04
Restructuring and impairments	0.03
Investment distribution	(0.01)
Transfer of rights agreement	(0.09)
FY15 adjusted diluted EPS range	\$7.25 - \$7.45
Y15 net income - reported	\$504.1 - \$531.1
Acquisition-related amortization (2)	343.5
Acquisition-related costs	88.7
Incremental interest expense (3)	37.0
R&D payment made in connection with collaborative arrangement	8.7
Losses on equity method investments	6.2
Restructuring and impairments	3.9
Investment distribution	(0.9)
Transfer of rights agreement	(12.5)
Y15 net income - adjusted	\$978.7 - \$1,005.7

- (1) Guidance excludes Omega operating results for the remaining forecast period, shares to be issued to complete the acquisition, and future transaction-related costs.
- (2) Amortization of acquired intangible assets related to business combinations and asset acquisitions.
- (3) Effect of incremental interest expense from \$1.6 billion of senior notes issued on December 2, 2014 to finance the pending Omega acquisition.
- (4) Weighted average impact of 6.8 million shares issued on November 26, 2014 to finance the pending Omega acquisition.



## Table III (Continued) PERRIGO COMPANY PLC FY 2014 EPS RECONCILIATION OF NON-GAAP MEASURES

(unaudited)



	Full Year Fiscal 2014
FY14 reported diluted EPS	\$1.77
Acquisition-related costs	2.06
Acquisition-related amortization (2)	1.93
Restructuring and impairments	0.34
Charges associated with litigation settlements	0.11
Losses on sales of investments	0.09
Losses on Elan equity method investments	0.06
Charges associated with write-offs of in-process R&D	0.03
Earnings associated with escrow settlement	(0.01)
Charge associated with contingent consideration adjustment	0.01
FY14 adjusted diluted EPS	\$6.39

- (1) Guidance excludes Omega operating results for the remaining forecast period, shares to be issued to complete the acquisition, and future transaction-related costs.
- (2) Amortization of acquired intangible assets related to business combinations and asset acquisitions.
- (3) Effect of incremental interest expense from \$1.6 billion of senior notes issued on December 2, 2014 to finance the pending Omega acquisition.
- (4) Weighted average impact of 6.8 million shares issued on November 26, 2014 to finance the pending Omega acquisition.



# Table IV PERRIGO COMPANY PLC FY 2015 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES



(unaudited)

	Fiscal 2015 Guidance (1)
Consolidated	
Reported distribution, sales, general and administrative expense as % of net sales	13.5%
Restructuring and impairment	(0.1)%
Acquisition-related costs	(0.3)%
Acquisition-related amortization (2)	(0.6)%
Adjusted distribution, sales, general and administrative expense as % of net sales	12.5%
Reported consolidated operating margin	18.5%
Acquisition-related amortization (2)	9.9%
Acquisition-related costs	0.3%
R&D Payment made in connection with collaborative arrangement	0.2%
Restructuring and impairment	0.1%
Adjusted consolidated operating margin	29.0%

<sup>(1)</sup> Guidance excludes Omega operating results for the remaining forecast period, shares to be issued to complete the acquisition, and future transaction-related costs.

<sup>(2)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.



# Table IV (Continued) PERRIGO COMPANY PLC FY 2015 GUIDANCE RECONCILIATION OF NON-GAAP MEASURES

Perrigo

(unaudited)

	Fiscal 2015 Guidance (1)
Consumer Healthcare	
Reported operating margin range	15.6%
Acquisition-related amortization (2)	1.6%
R&D Payment made in connection with collaborative arrangement	0.5%
Restructuring and impairment	0.3%
Adjusted operating margin	18.0%
Nutritionals	
Reported operating margin	7.9%
Acquisition-related amortization (2)	5.1%
Adjusted operating margin	13.0%
Rx Pharmaceuticals	
Reported operating margin	42.3%
Acquisition-related amortization (2)	6.7%
Adjusted operating margin	49.0%
API	
Reported operating margin	28.3%
Acquisition-related amortization (2)	1.7%
Adjusted operating margin	30.0%

<sup>(1)</sup> Guidance excludes Omega operating results for the remaining forecast period, shares to be issued to complete the acquisition, and future transaction-related costs.

<sup>(2)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.

## **APPENDIX**

## Table V PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



	De	ecember 27, 2014
Total debt	\$	4,801.7
Less: cash and cash equivalents		3,596.1
Total net debt		1,205.6
Total shareholders' equity		9,715.2
Total capital	\$	10,920.8
Net debt to total capital ratio		11.0%
Consolidated		Q2 FY13
Net sales	\$	883.0
Reported gross profit	\$	307.2
Acquisition-related amortization (1)		23.3
Adjusted gross profit	\$	330.5
Adjusted gross margin		37.4%
Reported operating income	\$	163.9
Acquisition-related amortization (1)		29.3
Restructuring charges		1.5
Adjusted operating income	\$	194.7
Adjusted operating margin		22.0%

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.



#### Table VI PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)



	December 27, 2014					
Adjusted gross profit	\$	484.6				
Less: Tysabri® adjusted gross profit		86.6				
Adjusted gross profit, less Tysabri® adjusted gross profit	\$	398.0				
Net sales Less: Tysabri® net sales	\$	1,071.7 86.6				
Net sales, less Tysabri® net sales	\$	985.1				
Adjusted gross margin, excluding impact of Tysabri®		40.4%				

	Three Months Ended	
	September 27, 2014	
Rx Pharmaceuticals	•	
Net sales	\$	194.5
Cost of sales		98.1
Gross profit		96.4
Less: acquisition-related amortization (1)		16.9
Adjusted gross profit	\$	113.3
Adjusted gross profit as a percent of net sales		58.3%
FY15 Q2 adjusted gross profit as a percent of net sales		60.5%
Quarter over quarter change		220 bps

<sup>(1)</sup> Amortization of acquired intangible assets related to business combinations and asset acquisitions.