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# Forward - Looking Statements

Certain statements in this presentation are "forward-looking statements." These statements relate to future events or the Company's future financial performance and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or the negative of those terms or other comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control, including: the timing, amount and cost of any share repurchases; future impairment charges; customer acceptance of new products; competition from other industry participants, some of whom have greater marketing resources or larger market shares in certain product categories than we do: pricing pressures from customers and consumers; potential third-party claims and litigation, including litigation relating to our restatement of previously-filed financial information; potential impacts of ongoing or future government investigations and regulatory initiatives; general economic conditions; fluctuations in currency exchange rates and interest rates; the consummation of announced acquisitions or dispositions, and our ability to realize the desired benefits thereof; our ability to achieve our guidance; and our ability to execute and achieve the desired benefits of announced costreduction efforts and other initiatives. In addition, the Company may identify and be unable to remediate one or more material weaknesses in its internal control over financial reporting or may be unable to regain compliance with the NYSE continued listing rules. Furthermore, the Company and/or its subsidiaries may incur additional tax liabilities in respect of 2016 and prior years as a result of any restatement or may be found to have breached certain provisions of Irish company legislation in respect of prior financial statements and if so may incur additional expenses and penalties. These and other important factors, including those discussed under "Risk Factors" in the Company's Form 10-K for the year ended December 31, 2016, as well as the Company's subsequent filings with the United States Securities and Exchange Commission, may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof, and unless otherwise required by applicable securities laws, the Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Non-GAAP Measures

This presentation contains non-GAAP measures. The reconciliation of those measures to the most comparable GAAP measures is included at the end of this presentation. A copy of this presentation, including the reconciliations, is available on the Company's website at www.perrigo.com.





# John Hendrickson



Agenda



# Call Agenda

- I. Roadmap to Value Creation
- II. Durable Business Model
- III. First Quarter 2017 Consolidated Results
- IV. First Quarter 2017 Segment Results
- V. Balance Sheet & 2017 Guidance
- VI. Perrigo Business Update
- VII. Perrigo Value Proposition



# The Perrigo® Advantage

# VISION

QUALITY
AFFORDABLE
HEALTHCARE
LEADERSHIP





#### **IMPACT**

Consumers Save

>\$7B<sub>pe</sub>





That's ~\$19 Million of Saving Per Day

# Every Second of Every Day 2.2K

**PEOPLE** use a Perrigo product



**IMPACT** 

# I. Roadmap to Value Creation

SPECIFIC ACTIONS		STATUS	
3FLCIFIC ACTIONS	Update	In Progress	Completed
Enhance Corporate Governance	$\overline{\checkmark}$	$\overline{\checkmark}$	$\overline{\checkmark}$
Drive CHCI Profitability; Execute in CHC & Rx Segments	V	$\overline{\mathbf{V}}$	
Detailed Review of Rx Pharmaceuticals		V	
Alternatives Processes for API, South Africa, Russia, and Argentina Businesses		$\overline{\mathbf{V}}$	
Optimize Cost Structure		$\overline{\mathbf{V}}$	$\overline{\mathbf{V}}$
Partnership for Rx Branded Portfolio			$\overline{\mathbf{V}}$
Divestiture of Tysabri <sup>®</sup> , VMS Business, API India Facility, European Sports Nutrition Brand, Pet Treats Plant			V

### II. Durable Business Model

Approximately 80% of Net Sales are Consumer-Facing

## Operational Excellence, Focus & Execution

#### **CHC AMERICAS**

# Leading Consumer Store Brand Business

- √ 130-year legacy as trusted provider of Quality Affordable Healthcare Products®
- ✓ Adjusted operating margin<sup>(1)</sup> >20%
- ✓ Increasing store brand acceptance
- ✓ Sound new product pipeline

#### CHC INTERNATIONAL

# Action Plan Yielding Results

- ✓ Branded OTC leadership across Europe
- ✓ Adjusted operating margin<sup>(1)</sup>, expanded 130 bps year-overyear to ~14%
- ✓ Drive ROI-focused A&P initiatives
- Leverage existing brands in new product development



# III. Net Sales and Operating Income As Adjusted<sup>(1)</sup> – Q1 2017

(\$ in millions)	Q1 2017	Q1 2016	% Change Y/Y	% Change Constant Currency Y/Y <sup>(1)</sup>
Adjusted Consolidated Perrigo Net Sales <sup>(2)</sup>	\$1,194	\$1,300	(8 %)	(6 %)
Adjusted Operating Income	232	274	(15 %)	
Adjusted CHC Americas (CHCA) Net Sales <sup>(2)</sup>	583	592	(2 %)	(1 %)
Adjusted Operating Income	118	121	(3 %)	
CHC International (CHCI) Net Sales	375	439	(15 %)	(10 %)
Adjusted Operating Income	52	55	(6 %)	
Prescription Pharmaceuticals (RX) Net Sales	217	248	(12 %)	(12 %)
Adjusted Operating Income	89	117	(24 %)	

## **Consolidated Performance Highlights**

- ✓ Net sales in line with 2017 plan; Excluding the exit of the European distribution businesses, Entocort® and foreign currency, net sales down 2%
- ✓ Excluding Entocort® in both years, consolidated adjusted operating margin was relatively flat
- ✓ Cash flow from operations of \$195 million; 130% to adjusted net income





# Ron Winowiecki

- Q1 2017 Results
- Calendar Year 2017 Guidance



## III. Consolidated - Q1 2017 Financial Information

(\$ in millions, except per share amounts)	Q1 2017 Reported	Q1 2017 Adjusted <sup>(1)</sup>	Q1 2016 Reported	Reported Change YoY %	Non-GAAP Adjustments
Net Sales	\$1,194	N/A	\$1,347	(11 %)	<ul> <li>Intangible asset amortization</li> </ul>
Gross Profit	\$464	\$521	\$533	(13 %)	Restructuring costs
R&D Expense	40	40	45	(12 %)	<ul> <li>Impairment charges</li> </ul>
Distribution, Selling & Administrative Expense ("DSG&A")	282	249	310	(9 %)	<ul> <li>Gains on divestitures</li> </ul>
Restructuring and Impairments and Other Operating Income	15	_	409	(96 %)	<ul> <li>Change in fair value of Tysabri<sup>®</sup> royalty asset</li> </ul>
Operating Income (Loss)	\$129	\$232	(\$232)	(155 %)	Taxes consistent with pre-tax
Interest & Other Expense	33	50	259	(87 %)	income
Net Income (Loss)	\$72	\$150	\$(529)	NM	
Diluted Earnings (Loss) Per Share	\$0.50	\$1.05	\$(3.70)	NM	



# IV. CHC Americas Segment As Adjusted<sup>(1)</sup> – Q1 2017

#### 2017 Q1 Year-Over-Year Adjusted Net Sales



- Adjusted net sales on a constant currency basis decreased 1%
- Increased sales in cough & cold category due to more severe season compared to the prior year; offset by lower sales in antacids, smoking cessation and infant nutrition categories
- New product sales of \$25 million

<sup>(1)</sup> See attached Appendix for reconciliation of Adjusted (Non-GAAP) to Reported (GAAP) amounts

<sup>(2)</sup> First quarter 2016 net sales have been adjusted to exclude \$47 million of sales attributable to the U.S. VMS business, which was sold in the third quarter 2016; Q1 2016 adjusted gross margin and operating margin use adjusted net sales as the denominator

# IV. CHC International Segment As Adjusted<sup>(1)</sup> – Q1 2017

#### 2017 Q1 Year-Over-Year Net Sales



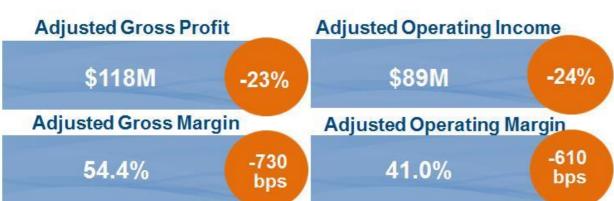
- Net sales decreased 2% on a constant currency basis excluding sales from the exited distribution businesses
- New product sales of \$20 million offset by lower sales of existing products, primarily in Germany and Belgium



# IV. Rx Pharmaceuticals Segment As Adjusted<sup>(1)</sup> – Q1 2017

#### 2017 Q1 Year-Over-Year Net Sales





- Net sales decreased 12% on a constant currency basis partially due to lower sales of Entocort®
- Price erosion in line with expectations
- New product sales of \$17 million
- Excluding the impact of Entocort<sup>®</sup>, adjusted operating income was roughly in line with the prior year



# V. Balance Sheet (B/S)



#### **Balance Sheet**

- ✓ Committed to maintaining investment grade rating
- ✓ Make-whole call on our \$600M 2.300% notes due 2018 completed on May 8, 2017; fully repaid ~\$200M of outstanding notes issued by Omega subsidiary on May 23, 2017
- ✓ May 31, 2017, announced cash tender of \$1.4B
- ✓ Mid-year debt pay-down assumption yields \$40M lower second half interest than first half

## Total Cash on B/S \$3.1B as of 4/1/2017 Total Debt on B/S \$5.8B as of 4/1/2017 May 8, 2017; Make-(\$0.6B)whole May 23, 2017; Omega $(\sim $0.2B)$ subsidiary notes May 31, 2017; Tender (\$1.4B)announced **Total Debt** \$3.6B After Pay-downs

## V. Calendar Year 2017 Guidance<sup>(1)</sup>

	Calendar Year 2017 Guidance
Net Sales	\$4.6B - \$4.8B
Adjusted DSG&A as % of Net Sales <sup>(2)</sup>	~20%
R&D as % of Net Sales <sup>(2)</sup>	~4%
Adjusted Operating Income	\$930M <b>–</b> \$990M
Interest Expense	~\$175M
Adjusted Effective Tax Rate	~19.5%
Adjusted EPS	\$4.15 – \$4.50
Diluted Shares Outstanding	~144M
Operating Cash Flow	>\$575M

	Calenda	ar Year 201	7
		Net Sales Guidance	Adjusted Operating Margin
+	CHC Americas	~\$2.4B	Low 20%
- Cook	CHC International	~\$1.4B	Low – Mid Teens
Rx	Rx Pharma	~\$925M	High 30%



Expect first half adjusted EPS results weighted towards first quarter; Full-year adjusted EPS results weighted towards second half





# John Hendrickson



Leveraging the Perrigo Advantage



## **VI. New Products**

## Executing Against Consumer & Rx Strategies

#### **New Products to Drive Growth**



#### **Expected 2017 New Products**

- ✓ Expect >\$200M in new products
- ✓ Expect to launch over 100 new products or ~2 per week
- ✓ New launches include store brand Nexium<sup>®</sup> and further launches of store brand versions of the Mucinex<sup>®</sup> family
- V

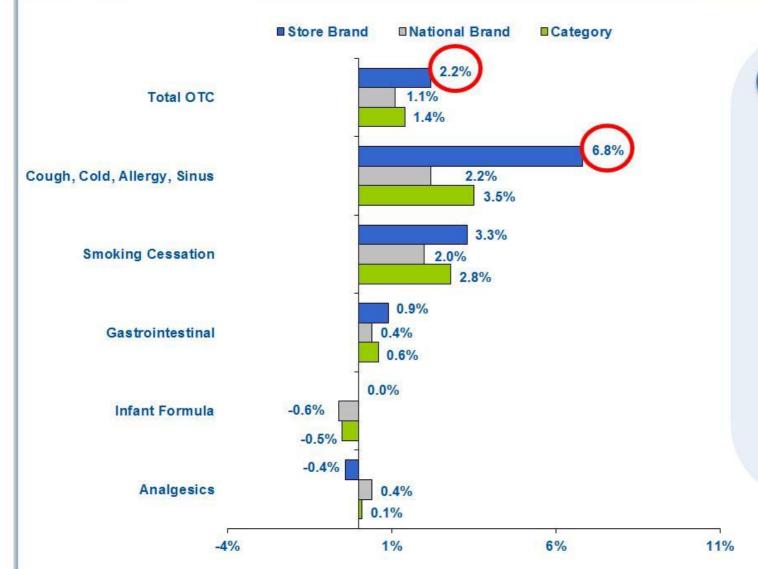
Committed to R&D Investments for Long-term Growth





## **VI. CHC Americas**

## Store Brand Growth Outpacing National Brand Growth





#### **Store Brand Growth driven by:**

- ✓ New store brand launches in categories previously exclusive to national brands
- ✓ Lapping the return to market of major national brand
- ✓ Cough and cold season more severe than 2015/16 – store brand usage in the category outpaced national brand



#### VI. Rx Pharmaceuticals

Focused on Long-term Growth

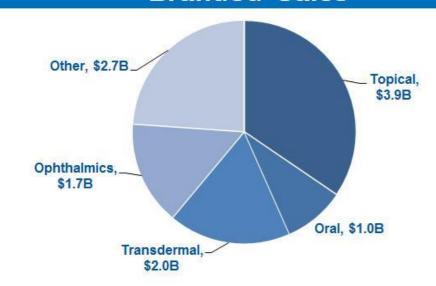
#### 23 ANDAs Pending FDA Approval

- ✓ ANDAs represent \$3.1B in branded sales
- √ 6 confirmed first-to-file ANDAs

#### **2017 New Products**

√ >5 additional undisclosed products with branded sales >\$800M

# 2018 – 2021 Projects: Over \$11B in Branded Sales



#### 4 Paragraph IV Litigations

- ✓ Testosterone Topical Solution 2% (Axiron®)
- ✓ Azelastine HCI/Fluticasone Propionate Nasal Spray 137mcg/50mcg (Dymista®)
- ✓ Ingenol Mebutate Gel 0.015% & 0.05% (Picato®)
- ✓ Clindamycin phosphate 1.2% and benzoyl peroxide 3.75% (Onexton® Gel)

#### FTF Generic Version of ProAir®

- Submitted response to FDA
- ✓ Not included in 2017 guidance
- ✓ No GRx competition expected before first quarter 2019



#### VII. Foundation for Growth

Focused Execution Against 2017 Objectives and Long-Range Plan

#### **Key Actions to Create Value**

- ✓ Good start to 2017; continue executing against 2017 plan
- ✓ Debt pay-down strategy to enhance financial flexibility
- Leadership team focused on driving growth
- ✓ Cost savings enable greater margins on every new product launched
- ✓ Continue to innovate and launch new products





## **Q&A / Contact**



#### **Bradley Joseph**

Vice President,

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# Calendar Year 2017 Guidance<sup>(1)</sup>

	Calendar Year 2016 <sup>(2)</sup>	Calendar Year 2017 Guidance	Impact of March 31, 2017 Rates Compared to Dec. 31, 2016 Rates(3)	Calendar Year 2017 Guidance Reaffirmed
Net Sales	\$5.2B	\$4.6 - \$4.8B	\$45M	\$4.6 - \$4.8B
Adjusted Diluted EPS	\$5.07/share	\$4.15 -\$4.50/share	\$0.05/share	\$4.15 -\$4.50/share

Perrigo

<sup>(1)</sup> See attached Appendix for reconciliation of Adjusted (Non-GAAP) to Reported (GAAP) amounts

<sup>(2)</sup> Excludes the results of held-for-sale businesses

<sup>(3)</sup> December 31, 2016 exchange rates were used as the basis for calendar year 2017 guidance

#### TABLE I PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES

#### SELECTED CONSOLIDATED INFORMATION

(in millions, except per share amounts)
(unaudited)

Three Months Ended April 1, 2017

									imeen	IUI	iuis Liiueu A	Pin	1, 2017								
Consolidated	Net Sales	G	Gross Profit		R&D Expense		DSG&A Expense		Restructuring, Impairment Charges, and Other		Operating Income		Interest, Other, and Change in Fair Value of Tysabri® Royalty Stream		Pretax Income	Income Tax Expense		x Net Income		E	Diluted arnings per Share
Reported	\$ 1,194.0	\$	464.4	\$	39.8	\$	281.5	\$	\$ 14.6	\$	128.5	\$	32.7	\$	95.8	\$	24.2	\$	71.6	\$	0.50
Adjustments:																					
Amortization expense related primarily to acquired intangible assets		\$	55.1	\$	(0.3)	\$	(31.3	) ;	s <u> </u>	\$	86.6	\$	5 <del>-3</del> 1	\$	86.6	\$	_	\$	86.6	\$	0.61
Restructuring charges			324				2.00		(38.7)		38.7				38.7		9 <u>—9</u>		38.7		0.27
Impairment charges			5 <del>7−−</del> 3		-		-	ŧ	(12.2)		12.2		3 <del>7 −3</del> 3		12.2				12.2		0.08
Operating results attributable to held-for-sale business*			1.1				(0.6	)	100 0 100 0		1.7		90 <del></del>		1.7		15-0		1.7		0.01
Gain on divestitures			3-3-3		-				21.8		(21.8)		3-3		(21.8)		( <del>)</del> (		(21.8)		(0.15)
Tysabri® royalty stream - change in fair value			3 <del>-3</del> 8		-			į	ST.		MEAN		17.1						(17.1)		(0.12)
Acquisition and integration-related expense (income)			-				(0.2	.)	14.5		(14.3)		144		(14.3)		9 <u>—</u> 9		(14.3)		(0.10)
Non-GAAP tax adjustments***			3 <del></del> 3		-		-		100				5 <del>7−3</del> 8		5 <del></del> 3		7.5		(7.5)		(0.05)
Adjusted		\$	520.6	\$	39.5	\$	249.4	9	\$ <u> </u>	\$	231.6	\$	49.8	\$	181.8	\$	31.7	\$	150.1	\$	1.05
As a % of net sales			43.6%	6	3.39	%	20.9	%			19.49	6	4.2%	6					12.6%	6	

Diluted weighted	average shares	outstanding
	Control of the contro	

Reported 143.6

Effective tax rate	Income Tax Expense			
Reported	\$ 24.2	\$	95.8	25.3%
Adjusted	\$ 31.7	\$	181.8	17.4%

<sup>\*\*\*</sup> The non-GAAP tax adjustment includes the following: (1) \$(27.2) million of tax effects of pretax non-GAAP adjustments that are calculated based upon the specific rate of the applicable jurisdiction of the pretax item; (2) a \$(8.1) million effect on non-GAAP income taxes related to the interim tax accounting requirements within ASC 740, Income Taxes; (3) \$35.5 net impact related to valuation allowances on deferred tax assets commensurate with non-GAAP pre-tax measures; and (4) \$(7.7) million of tax adjustments related to the divestiture of Tysabri®.



<sup>\*</sup>Held-for-sale business includes the India API business.

#### TABLE I (CONTINUED) PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES SELECTED CONSOLIDATED INFORMATION

(in millions, except per share amounts)
(unaudited)

								Three	Me	onths Ended Apr	ril 2	2, 2016						
Consolidated		Net Sales	(	Gross Profit		R&D Expense		DSG&A Expense		Restructuring, Impairment Charges, and Other		Operating Income (Loss)	i	Interest, Other, and Change in Fair Value of ysabri® Royalty Stream		Net Income (Loss)	Dilu (Los	uted Earning
Reported	\$	1,347.3	\$	533.1	\$	45.3	\$	310.1	\$	409.3	\$	(231.6)	\$	258.5	\$	(529.2)	\$	(3.70)
Adjustments:																		
Impairment charges	\$	77 <u>-17</u>	\$	3 <u></u>	\$	2 <u>—</u> 2	\$	2 <u>—</u> 2	\$	(403.9)	\$	403.9	\$	_ 9	\$	403.9	\$	2.82
Tysabri® royalty stream - change in fair value		2 <del></del>		_		S-43		5 <del></del> 0		353		3 <del></del>		(204.4)		204.4		1.43
Amortization expense primarily related to acquired intangible assets		% <u></u> 2		51.4		(0.2)		(35.2)		3 <u></u>		86.8		W		86.9		0.62
Acquisition and integration-related expense (income)		3 <del></del>		2.8		S <del></del> S		(8.9)		5 <del></del> 3		11.7		(0.3)		12.0		0.08
Restructuring charges		(c)		s <del></del> 2		9 <del>7 -</del> 9		45 - 50 45 - 50		(5.4)		5.4		20 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -		5.4		0.04
Losses from equity method investments		9-2		-		3 <del>4-4</del> 3		3 <del>1 - 4</del> 3		(5 <u>—4</u> )		92		(2.4)		2.4		0.02
Loss on debt extinguishment		85		4-30		10 <del></del> 11		5		80		7 <del>5</del>		(0.4)		0.4		-
Operating results attributable to held-for-sale business* Non-GAAP tax adjustments***		(47.4)		(6.8)		(0.6)		(4.0)		9 <u>—3</u> 3		(2.2)		_		(2.2)		(0.02)
Adjusted	<u>s</u>	1,299.9	Ç	580.5	Ç	- 30	Ç.	262.0	Ç	14. 45	\$		S		Ç.		S	1.32
As a % of adjusted net sales	Ψ	1,200.0	ų i	44.79		3.4%		20.29			Ψ	21.1%	2550	3.9%	Ψ.	14.5%	2000	1.32
												Diluted weighte Reported	d a	verage shares out	tsta	anding		143.2
											a	Effect of dilution a djusted amount v	as r	eported amount wa income**	as a	a loss, while		0.4
											1	Adjusted						143.6

<sup>\*</sup>Held-for-sale businesses include the U.S. VMS business and India API business.



<sup>\*\*</sup>In the period of a net loss, diluted shares outstanding equal basic shares outstanding.

<sup>\*\*\*</sup> The non-GAAP tax adjustment includes the following: (1) \$(177.4) million of tax effects of pretax non-GAAP adjustments that are calculated based upon the specific rate of the applicable jurisdiction of the pretax item; and (2) \$182.3 million of tax effects on non-GAAP income taxes related to the interim tax accounting requirements within ASC 740, Income Taxes. The GAAP tax benefit recorded in the current quarter related to these items has been excluded from non-GAAP net income.

#### TABLE II PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES SELECTED SEGMENT INFORMATION (in millions) (unaudited)

Three Months Ended

Three Months Ended April 2, 2016

April 1, 2017

Operating Operating **Net Sales Gross Profit Net Sales Gross Profit** Income Income 582.8 \$ 188.4 \$ 75.0 \$ 639.1 \$ 196.0 \$ 100.6 Amortization expense related primarily to acquired intangible assets 12.4 17.1 12.8 18.1 (2.5)(47.1)(7.0)23.7 1.5 1.7 2.8 3.0 117.5 \$ 200.8 \$ 592.0 \$ 204.6 \$ 120.7

20.2%

As a % of reported net sales (2017) / As a % of adjusted net sales (2016)

Operating results attributable to held-for-sale business\*

Acquisition and integration-related charges

**Consumer Healthcare Americas** 

Reported

Adjusted

Reported Adjustments:

Adjusted

Adjustments:

Impairment charges

Restructuring charges

**Three Months Ended** 

34.5%

Three Months Ended April 2, 2016

34.6%

20.4%

April 1, 2017

Operating Operating Consumer Healthcare International **Net Sales Gross Profit** Income (Loss) **Net Sales Gross Profit** Income 374.9 \$ 169.5 \$ 0.2 \$ 439.4 \$ 199.3 \$ (396.4)Amortization expense related primarily to acquired intangible assets 42.9 20.1 46.9 13.1 Impairment charges 1.1 403.9 Operating results attributable to held-for-sale business\* 0.5 0.5 2.9 3.1 Restructuring charges Acquisition and integration-related charges 1.3 190.1 \$ 51.6 \$ 212.4 \$ 54.8 As a % of reported net sales 50.7% 13.8% 48.3% 12.5%



<sup>\*</sup>Held-for-sale business was the U.S. VMS business, which was sold in Q3 2016.

<sup>\*</sup>Held-for-sale business is the European sports brand, which was sold in Q4 2016.

#### TABLE II (CONTINUED) PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES

SELECTED SEGMENT INFORMATION (in millions)

(unaudited)

#### Three Months Ended

Three Months Ended

=		Į.	April 1, 2017		99				April 2, 2016		
	Net Sales	3	Gross Profit		Operating Income	Net	Net Sales		Gross Profit		Operating Income
\$	217.4	\$	96.3	\$	88.2	\$	248.2	\$	127.9	\$	91.4
			22.0		22.1				25.2		25.5
			87 <u></u> 83		(21.8)						<del>22_</del> 0
			8 <u></u>		5.6						5 <u>26—3</u> 50
			W-W		11.1						<u>24—</u> €
			\$ <u>/</u>		(16.1)						8 <u>1—</u> 88
		\$	118.3	\$	89.1			\$	153.1	\$	116.9
			54.49	6	41.0%				61.7%	6	47.1%
	- \$		Net Sales	\$ 217.4 \$ 96.3 22.0 ——————————————————————————————————	Net Sales Gross Profit \$ 217.4 \$ 96.3 \$ 22.0 — —	Net Sales         Gross Profit         Operating Income           \$ 217.4         \$ 96.3         \$ 88.2           22.0         22.1           —         (21.8)           —         5.6           —         11.1           —         (16.1)           \$ 118.3         \$ 89.1	Net Sales         Gross Profit         Operating Income         Net           \$ 217.4         \$ 96.3         \$ 88.2         \$           22.0         22.1         (21.8)         5.6           —         11.1         (16.1)         (16.1)           \$ 118.3         \$ 89.1	Net Sales         Gross Profit         Operating Income         Net Sales           \$ 217.4         \$ 96.3         \$ 88.2         \$ 248.2           22.0         22.1         — (21.8)           —         5.6         — 11.1           —         (16.1)         \$ 118.3         \$ 89.1	Net Sales         Gross Profit         Operating Income         Net Sales           \$ 217.4         \$ 96.3         \$ 88.2         \$ 248.2         \$           22.0         22.1         (21.8)         -         5.6         -         11.1         -         (16.1)         -         \$           118.3         \$ 89.1         \$	Net Sales         Gross Profit         Operating Income         Net Sales         Gross Profit           \$ 217.4         \$ 96.3         \$ 88.2         \$ 248.2         \$ 127.9           22.0         22.1         25.2           — (21.8)         —           — 5.6         —           — 11.1         —           — (16.1)         —           \$ 118.3         \$ 89.1         \$ 153.1	Net Sales         Gross Profit         Operating Income         Net Sales         Gross Profit           \$ 217.4         \$ 96.3         \$ 88.2         \$ 248.2         \$ 127.9         \$           22.0         22.1         25.2         —



#### TABLE III

#### PERRIGO COMPANY PLC

## RECONCILIATION OF NON-GAAP MEASURES CONSTANT CURRENCY

(in millions)

Three Months Ended

Ap	ril 1, 2017	Aj	pril 2, 2016	Total Change	FX Change	Constant Currency Change
\$	1,194.0	\$	1,299.9	(8)%	2%	(6)%
	582.8		592.0	(2)%	1%	(1)%
	374.9		439.4	(15)%	5%	(10)%
	217.4		248.2	(12)%	%	(12)%
		582.8 374.9	\$ 1,194.0 \$ 582.8 374.9	\$ 1,194.0 \$ 1,299.9 582.8 592.0 374.9 439.4	\$ 1,194.0 \$ 1,299.9 (8)% 582.8 592.0 (2)% 374.9 439.4 (15)%	\$ 1,194.0 \$ 1,299.9 (8)% 2% 582.8 592.0 (2)% 1% 374.9 439.4 (15)% 5%

<sup>\*2016</sup> net sales are adjusted to exclude sales attributable to held-for-sale businesses. See Tables I and II for non-GAAP reconciliations.



# TABLE IV PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES 2017 GUIDANCE

(unaudited)

	Full Year
	2017 EPS Guidance
Reported	\$1.82 - \$2.17
Amortization expense related primarily to acquired intangible assets	2.45
Restructuring charges	0.32
Loss on early debt extinguishment	0.12
Impairments	0.08
Operating results attributable to held-for-sale business*	0.01
Acquisition and integration-related expense (income)	(0.09)
Tysabri® royalty stream	(0.12)
Gain on divestitures	(0.15)
Tax effect of non-GAAP adjustments (1)	(0.29)
Adjusted	\$4.15 - <b>\$</b> 4.50

<sup>(1)</sup> Includes tax effect of pretax non-GAAP adjustments calculated based upon the specific rate of the applicable jurisdiction of the pretax item and certain adjustments for discrete tax items in the first nine months of the year.



<sup>\*</sup>Held-for-sale business includes the India API business.

# TABLE IV (CONTINUED) PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES 2017 GUIDANCE

(in millions) (unaudited)

> Full Year 2017 Guidance

Consolidated DSG&A as a % of Net Sales

Reported Approx. 22.5%

Amortization expense related primarily to acquired intangible assets (2.5)%

Adjusted Approx. 20%

**Consolidated Operating Income** 

Reported Approx. \$556 - \$616 million

Amortization expense related primarily to acquired intangible assets 350
Impairment charges 12

Gain on divestitures (22)
Restructuring charges, acquisition-related items, and operating results attributable to held-for-sale businesses 34

Adjusted Approx. \$930 - \$990 million

 Effective Tax Rate
 Tax expense
 Pre-tax income
 Effective Tax Rate

 Reported
 \$ 113 \$ 435 Approx. 26%

 Non-GAAP adjustments
 42 365

 Adjusted
 \$ 155 \$ 800 Approx. 19.5%



#### TABLE V

#### PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES 2017 SEGMENT GUIDANCE

(unaudited)

	Remainder of 2017	Full year 2017
	Gross margin	Operating margin
CHCA		
Reported	Approx. 32 - 33%	Approx. 16 - 20%
Amortization expense related to acquired intangible assets	2%	3%
Integration and restructuring-related charges		1%
Adjusted	Approx. 34 -35%	Approx. 20 - 24%
СНСІ		
Reported		Approx. (4) - 0%
Amortization expense related primarily to acquired intangible assets		14%
Adjusted		Approx. 10 - 14%
RX		
Reported		Approx. 27 - 31%
Amortization expense related to acquired intangible assets		10%
Restructuring charges and acquisition-related items		(1)%
Gain on divestitures		(2)%
Impairment charges		1%
Adjusted		Approx. 35 - 39%



# TABLE VI PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)

	Three Months Ended				
	A	oril 1, 2017		April 2, 2016	Change
Rx reported net sales	\$	217.4	\$	248.2	
Less Entocort		(4.4)		(29.7)	25.3
Rx net sales excluding Entocort	\$	213.0	\$	218.5	
Rx adjusted operating income	\$	89.1	\$	116.9	
Less Entocort:					
Reported Entocort operating income	\$	3.3	\$	24.1	
Add back: amortization expense		0.5		3.9	
Adjusted operating income attributable to Entocort		3.8		28.0	(24.2
Rx adjusted operating income less contribution from Entocort	\$	85.3	\$	88.9	•00 00
Consolidated reported (2017) / adjusted (2016) net sales*	\$	1,194.0	\$	1,299.9	
Less Entocort	95	(4.4)		(29.7)	25.3
Consolidated net sales excluding Entocort	\$	1,189.6	\$	1,270.2	*
Consolidated adjusted operating income*	\$	231.6	\$	274.0	
Less Entocort:					
Reported Entocort operating income	\$	3.3	\$	1.8	
Add back: amortization expense	82	0.5		26.2	20
Adjusted operating income attributable to Entocort		3.8		28.0	(24.2
Consolidated adjusted operating income less contribution from Entocort	\$	227.8	\$	246.0	30
Consolidated adjusted operating margin less contribution from Entocort		19.1%	, o	19.4%	

<sup>\*</sup> See Table I for reconciliation of adjusted figures



# TABLE VI (CONTINUED) PERRIGO COMPANY PLC RECONCILIATION OF NON-GAAP MEASURES

(in millions) (unaudited)

A	:	1	
CODEIIM	ar-tacing	businesses	

Operating cash flow Adjusted net income Cash conversion ratio

CHCA reported net sales	\$ 582.8
CHCI reported net sales	374.9
Total consumer-facing businesses	\$ 957.7
Total reported net sales	\$ 1,194.0
Consumer-facing as a % of consolidated net sales	80%

#### Three Months Ended

130%

	April 1, 2017
C	Consolidated
\$	194.5
\$	150.1



#### TABLE VII PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES

(in millions, except per share amounts) (unaudited)

Twelve	Months	Ended	December 31	. 2016

Consolidated	V	let Sales	Gross Profit	: E	R&D expense	DSG&A Expense	ļ	Restructuring and Impairment Charges	Operating come (Loss)	100	nterest, Other, and Change in Fair Value of Tysabri <sup>®</sup> Royalty Stream	Pretax Income (Loss)	ncome tax expense (benefit)	Net Income (Loss)	Dil (Lo	uted Earnings ss) per Share
Reported	\$	5,280.6	2,051.8	\$	184.0	\$ 1,205.5	\$	2,662.0	\$ (1,999.7)	\$	2,848.6	\$ (4,848.3)	\$ (835.5)	\$ (4,012.8)	\$	(28.01)
Adjustments:																
Impairment charges	\$	9	i –	\$	8 <del>5-3</del> 8	\$ 35 <u>—</u> 6	\$	(2,631.0)	\$ 2,631.0	\$	(22.4)	\$ 2,653.4	\$ 	\$ 2,653.4	\$	18.48
Tysabri® royalty stream - change in fair value		8 <u>—</u> 8	82 <u></u>		\$ <u></u> \$5	( <u>1</u> )		A <u></u>	70 <u>—17</u>		(2,608.2)	2,608.2		2,608.2		18.16
Amortization expense related primarily to acquired intangible assets		8 <del>4 - 4</del> 8	226.7		(0.9)	(136.3)		<u> </u>	363.9		_	363.9	_	363.9		2.59
Restructuring charges		3 <del></del> 3	33-3		_	8—0		(31.0)	31.0		-	31.0	-	31.0		0.22
Acquisition and integration-related charges		S <del></del> S	4.7		3 <del>-3</del> 8	(19.6)		-	24.3		(1.1)	25.4		25.4		0.18
Unusual litigation		5 <del>7 - 5</del> 8	80 <del></del>		10 <del>-1</del> 3	(18.4)		0 <del></del> 80	18.4		-	18.4		18.4		0.13
Operating results attributable to held-for-sale businesses*		(112.8)	(11.4)		(1.2)	(25.5)		3 <del></del> 2	15.3		_	15.3	-	15.3		0.11
Losses on equity method investments		<u> </u>	8 <u>- 1</u> 8		8 <u></u> /8	( <u>1</u> )		3 <u></u>	76 <u>—1</u> 7		(4.2)	4.2		4.2		0.03
Gain on divestitures		85 <u>—</u> 78	-					9_0	W		7.7	(7.7)		(7.7)		(0.05)
Non-GAAP tax adjustments***		84-48	(( <u>—</u> ))		(9 <u>—4</u> 9)	0 <del></del>		<u> </u>	92_20		= 46	- 48	971.3	(971.3)		(6.77)
Adjusted	\$	5,167.8 \$	2,271.8	\$	181.9	\$ 1,005.7	\$	( <del></del> .	\$ 1,084.2	\$	220.4	\$ 863.8	\$ 135.8	\$ 728.0	\$	5.07
As a % of adjusted net sales			44.0%	6					21.0%	5						

<sup>\*</sup>Held-for-sale businesses include the U.S. VMS business, European sports brand, and India API business

\*\*In the period of a net loss, diluted shares outstanding equal basic shares outstanding.

Effect of dilution as rep

\*\*\*The non-GAAP tax adjustment includes the following: (1) \$(802.5) million of tax effects of pretax non-GAAP adjustments that are calculated based amount was income

upon the specific rate of the applicable jurisdiction of the pretax item; and (2) Discrete income tax adjustments of: \$(49.3) million related to

jurisdictional tax rate changes in Italy, UK, Germany & France, \$102.6 million net impact of valuation allowances on deferred tax assets

commensurate with non-GAAP pre-tax measures, and \$(222.1) million valuation allowance release due to the divestiture of the Tysabri® financial

asset. The GAAP tax benefit recorded in the current quarter related to these items has been excluded from non-GAAP net income.

Diluted weighted average shares outstanding

Effect of dilution as reported amount was a loss, while adjusted amount was income\*\*

0.3

Reported

Adjusted 143.6

143.3



#### TABLE VIII

#### PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES

(in millions, except per share amounts)
(unaudited)

	Three Months Ended						
		April 1, 2017	-16	April 2, 2016	Total Change		
Consolidated adjusted EPS	\$	1.05	\$	1.32	(20)%		
Consolidated adjusted net income	\$	150.1	\$	188.9	(21)%		
Adjusted operating income							
Consolidated	\$	231.6	\$	274.0	(15)%		
CHCA	\$	117.5	\$	120.7	(3)%		
CHCI		51.6		54.8	(6)%		
RX		89.1		116.9	(24)%		
Adjusted operating margin							
CHCA		20.2%		20.4%	(20) bps		
CHCI		13.8%		12.5%	130 bps		
RX		41.0%		47.1%	(610) bps		
Adjusted gross profit							
CHCA	\$	200.8	\$	204.6	(2)%		
CHCI		190.1		212.4	(10)%		
RX		118.3		153.1	(23)%		
Adjusted gross margin							
CHCA		34.5%		34.6%	(10) bps		
CHCI		50.7%		48.3%	240 bps		
RX		54.4%		61.7%	(730) bps		



#### TABLE VIIII

#### PERRIGO COMPANY PLC

#### RECONCILIATION OF NON-GAAP MEASURES

(in millions)

(unaudited)

Consolidated		
Q1 2017 consolidated reported net sales	\$	1,194.0
Less Belgium Distribution net sales		(10.6)
Less Entocort net sales		(4.4)
Q1 2017 CHCl net sales excluding Belgium Distribution business	0.	1,179.0
Q1 2016 consolidated adjusted net sales	\$	1,299.9
Less Belgium Distribution net sales		(48.8)
Less Entocort net sales		(29.7)
Q1 2016 consolidated adjusted net sales excluding Belgium Distribution business		1,221.4
Total change		(3)%
Less FX change		1%
Change excluding impact of FX	2	(2)%
снсі		
Q1 2017 CHCl reported net sales	\$	374.9
Less Belgium Distribution net sales		(10.6)
Q1 2017 CHCl net sales excluding Belgium Distribution business		364.3
Q1 2016 CHCl reported net sales	\$	439.4
Less Belgium Distribution net sales		(48.8)
Q1 2016 CHCl net sales excluding Belgium Distribution business	-	390.6
Total change		(7)%
Less FX change		5%
Change excluding impact of FX	To the state of th	(2)%

